

STAFF REPORT

To: Coastside County Water District Board of Directors

From: Mary Rogren, General Manager

Agenda: August 11, 2026

Report Date: August 7, 2026

Agenda Title: Authorize the General Manager to Procure Peristaltic Pumps and Related Installation and Instrumentation Services Necessary for the Replacement of the Hypochlorite Chemical Feed Infrastructure at the Denniston Water Treatment Plant.

Recommendation/Motion:

Authorize the General Manager to (1) purchase of four (4) Watson-Marlow peristaltic pumps from MISCO Water in the amount of \$33,268 as a sole source procurement under Resolution No. 2025-07, and (2) enter into a Professional Services Agreement with Reliable Automation Controls, LLC. for installation and instrumentation services in an amount not-to-exceed \$19,242.

Background:

The current Siemens/UGSI hypochlorite chemical feed pumps were installed as part of the Denniston Water Treatment Plant Upgrade Project and have been in service since 2013. Given the age of the pumps, the District is now experiencing increasing mechanical issues and downtime, and staff recommends that the pumps be replaced.

In October 2025, the District replaced the pre- and post-permanganate chemical feed pumps with Watson-Marlow peristaltic pumps of the same type proposed for this project. Staff has been very satisfied with their performance. Although the individual Watson-Marlow pumps have a lower pumping capacity than the existing UGSI pumps, the Watson-Marlow pumps allow for operation of a multi-pump configuration and provides for operational redundancy (2+2 or 3+1 setup), a superior chemical feed turndown ratio, and the ability to reliably meet peak treatment plant demand.

The Watson-Marlow pumps also have a lower initial purchase cost than comparable UGSI pumps. In addition, their modular design allows individual components to be

replaced as they wear, reducing maintenance costs and minimizing downtime over the life of the equipment.

Staff therefore recommends purchasing four Watson-Marlow pumps from MISCO Water Inc. as a sole source procurement under Resolution No. 2025-07. MISCO Water Inc. is the exclusive authorized representative of Watson-Marlow pumps in California and Nevada.

Staff also recommends entering into a professional services agreement with Reliable Automation Controls, LLC. (RAC) for the electrical installation and instrumentation services necessary to replace the hypochlorite chemical feed infrastructure. RAC has historically maintained the District's existing hypochlorite feed infrastructure, and in 2025, provided instrumentation services for the replacement of the permanganate chemical feed system.

Fiscal Impact: \$52,510

Attachments:

- A. MISCO Water Inc. Quotation
- B. MISCO Water Exclusivity Memo
- C. Reliable Automation Controls Quotation



Attachment A

August 03, 2026

Mr. Todd Schmidt
Coastside County Water District – Denniston WTP

Ref: Watson Marlow – Qdos CWT – Sodium Hypochlorite
Subj: MISCOwater Quote #BO462026WMR1

Todd,

It is our pleasure to submit the following quotation for Watson Marlow parts for your review:

QTY	DESCRIPTION	UNIT PRICE	TOTAL
2	OM0.575R.GLA – Qdos CWT Universal+ 24VDC/115VAC (4) Relay pump 500 ml/min 9bar, 130 PSI CWT pump head to the left	6,455.00	12,910.00
2	OM0.575R.GLA – Qdos CWT Universal+ 24VDC/115VAC (4) Relay pump 500 ml/min 9bar, 130 PSI CWT pump head to the left	6,455.00	12,910.00
1	OM3.5700.PFP CWT EPDM Pumphead – 100 psi	1,000.00	1,000.00
2	WM.1287 Single Qdos Wall Mount Shelf	255.00	510.00
4	OM9.005K.FTA Qdos Pressure Sensing Kit for Santoprene, SEBS and CWT EPDM	555.00	2,220.00
1	Freight	800.00	800.00
1	Sales Tax (9.875%)		2,918.06
	Total		33,268.06

Notes:

- FOB: Wilmington, MA
- Freight: Estimated
- Payment Terms: Net 30
- Delivery: 2-4 weeks from receipt and acceptance of order.

Please issue PO as follows:
MISCOwater
3825 Hopyard Road, Suite 195
Pleasanton, CA 94588

Please let me know if you have any questions.

Thank you,
Brandon Olson
bolson@miscowater.com
(925) 596-1286

3825 HOPYARD ROAD, SUITE 195
PLEASANTON, CA 94588
PH:(925) 225-1900 / FAX: (925) 225-9200
www.miscowater.com

STANDARD TERMS AND CONDITIONS

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ACCEPTANCE

The following Terms and Conditions are an integral part of the offer to sell the equipment and/or services offered in this proposal. When the BUYER signifies acceptance of this quotation by submission of a Purchase Order or signed SELLER Quotation, it shall become a binding contract when accepted and signed by an authorized signer of the SELLER. Any changes or amendments to this proposal made by the BUYER must have SELLER's approval in writing to become a part of this contract. These Terms and Conditions and the accompanying Purchase Order or signed SELLER Quotation shall comprise the entire agreement between the parties and no course of prior dealings between the parties and no usage of the trade shall be relevant to supplement or explain any terms used in this contract. Unless stated otherwise, the terms and conditions of the manufacturers listed herein will apply to this quotation. Any attachments or listed documents are considered a part of this quotation and are made part of the agreement. **Quote is firm for thirty (30) days unless otherwise stated on the face of the attached quotation.**

APPROVAL DRAWINGS

All items listed are based on SELLER'S interpretation of the requirements in accordance with the plans and specifications. Any preliminary drawings or literature attached to our quotation are for illustration purposes only to show approximate arrangements. Specific drawings and submittal data will be furnished for approval as required after receipt and acceptance of the BUYER'S order. Any submittal or manuals when provided by SELLER will be in the form of a PDF electronic file only. Any form of media beyond the electronic file would be the responsibility of BUYER. Fabrication of products or equipment ordered will not begin until approval and direction to proceed is received in writing. No warranty is made regarding quantities, materials of construction or type of materials quoted. Operation, installation, and maintenance of materials quoted are the responsibility of the OWNER or CONTRACTOR.

DELIVERY

Any shipment or delivery date recited represents our best estimate, but no liability, direct or indirect, is assumed by SELLER for failure to ship or deliver on such dates. Unless otherwise directed, SELLER shall have the right to make early or partial shipments and invoices covering the same to BUYER shall be due and payable in accordance with payment terms hereof. FOB shall be origin unless stated otherwise on the front of these Terms and Conditions. Delivery schedule(s) will be contingent on supply-chain availability and variability for material components, therefore, lead-times are subject to change without notice. Published weights are careful estimates but are not guaranteed. SELLER will endeavor, insofar, as it is possible, to comply with shipping instructions specified by the Purchaser. However, SELLER reserves the right to ship merchandise by such means of transportation as it may select. The manufacturer will ship the equipment via best way. Demurrage shall be billed to the account of the Purchaser. **DAMAGE CLAIMS:** Care is taken in packaging all shipments. After BUYER has been given the receipt by the transportation company, all claims for breakage or shortages, whether concealed or obvious, must be made in writing by the BUYER to the carrier and SELLER within seven (7) days after receipt of shipment. When damage or shortages are obvious, written comments on the bill of lading are required before the driver is released. **RETURNED PRODUCTS:** In no instance is equipment to be returned without first obtaining SELLER'S written approval and returned materials authorization. If shipment is postponed at the request of the purchaser after manufacturing has been commenced, payment will be due on notice from us that the equipment is ready for shipment. Pro rata payments shall be made for partial shipments.

STORAGE

Any item of the product on which shipment is delayed by BUYER may be placed in storage by SELLER at BUYER'S expense and risk. If a delay in shipment is requested by BUYER after an order has been entered and accepted:

- a. No charge will be made if the request for delay is made more than six (6) weeks before acknowledged shipping date and the requested delay is for a period not in excess of thirty (30) days.
- b. A charge will be made if the requested delay exceeds a period of thirty (30) days or if the request is made within six (6) weeks of the acknowledged shipping date. SELLER will advise BUYER of the charge within ten (10) days of receiving BUYER'S request for delay.
- c. If the product is within six (6) weeks of the acknowledged shipping date, then SELLER has the option of completing, invoicing and storing the product and charging one and one-half percent (1.5%) per month, or the maximum percentage permitted by law, whichever is lesser, of the established price for such product, plus storage cost.

PAYMENT

Payment terms, upon credit approval, are of net thirty (30) days from the date of each invoice for material shipped (or when ready for shipment if shipment is deferred by BUYER) **unless stated otherwise on the face of the attached quotation.** Flow down provisions are not accepted and shall not be enforceable against SELLER. Retention is not allowed. In the event any payment becomes past due, a charge of one-half percent (1.5%) will be assessed monthly. These terms are completely independent from, and not contingent upon, when BUYER receives payment from the OWNER. A processing fee of up to four percent (4%) will be added for credit card payments. All merchandise sold is subject to lien laws. Partial or final payment shall constitute acceptance of delivered materials, products, or equipment.

FORCE MAJEURE

Neither Party will be liable for any failure or delay in performing an obligation under these Terms and Conditions that is due to any of the following causes, to the extent beyond its reasonable control: acts of God, accident, riots, war, terrorist act, epidemic, pandemic, quarantine, civil commotion, breakdown of communication facilities, breakdown of web host, breakdown of internet service provider, natural catastrophes, governmental acts or omissions, changes in laws or regulations, national strikes, fire, explosion, generalized lack of availability of raw materials or energy. For the avoidance of doubt, Force Majeure shall not include (a) financial distress nor the inability of either party to make a profit or avoid a financial loss, (b) changes in market prices or conditions, or (c) a party's financial inability to perform its obligations hereunder.

TAXES AND BONDS

Taxes and bonds are **NOT** included in our pricing. Any applicable taxes or bonds will be added to the price and shown separately on each invoice. All prices exclude sales, use, duties, excise, and other taxes in respect to manufacture, sale, or delivery, all of which are to be paid by the buyer unless a proper exemption certificate is furnished. BUYER agrees to reimburse our company for taxes SELLER must pay on BUYER'S behalf.

PRICE ESCALATION and/or MATERIAL DEPOSITS

If between the proposal date and actual procurement and through no fault of the SELLER, the relevant cost of labor, material, freight, brokerage fees, tariffs, and other SELLER costs combined relating to the contract increase, then the contract price shall be subject to escalation and increased accordingly. If required by the BUYER, increase shall be verified by documentation and the amount of contract price escalation shall be calculated as either the actual increased cost to the Seller or, if agreed by the Parties, the equivalent increase of a relevant industry recognized third-party index. SELLER shall undertake good faith efforts to obtain savings in its procurement of materials to avoid escalation costs. BUYER shall cooperate with SELLER in such efforts to obtain such cost savings. SELLER shall contemporaneously track any escalation costs.

CLAIMS AND BACKCHARGES

BUYER agrees to examine all materials immediately upon delivery and report to SELLER in writing any defects or shortages noted no later than ten (10) days following the date of receipt. The parties agree that if no such claim is made within said time, it shall be considered acceptable and in good order with respect to any defect or shortage which would have been revealed by such an inspection. In no event will SELLER be responsible for any charge for modification, servicing, adjustment or for any other expense without written authorization from SELLER prior to the performance of any such work. IN NO EVENT SHALL SELLER BE LIABLE TO BUYER OR ANY THIRD PARTY FOR ANY LOSS OF USE, REVENUE OR PROFIT, OR FOR CONSEQUENTIAL, INDIRECT, INCIDENTAL, SPECIAL, EXEMPLARY, OR PUNITIVE DAMAGES, FOR ANY REASON, INCLUDING WITHOUT LIMITATION, DAMAGES ARISING OUT OF A DELAY IN OR FAILURE OF DELIVERY, DEFECTS IN MATERIAL AND WORKMANSHIP AND/OR FAILURE OF GOODS TO PERFORM TO APPLICABLE SPECIFICATIONS, DRAWINGS, BLUEPRINTS OR SAMPLES AS SET FORTH OR DESCRIBED HEREIN, IF ANY, OF A BREACH BY SELLER OF ANY OTHER TERM OR OBLIGATION OF SELLER UNDER THE CONTRACT. No penalty clauses of any description will be effective unless approved in writing over the signature of a principal of SELLER. Under no circumstances shall SELLER be liable for any consequential, special or incidental damages, including liquidated damages, arising from any breach by it in this transaction, AND ALL SUCH CONSEQUENTIAL, SPECIAL AND INCIDENTAL DAMAGES, INCLUDING LIQUIDATED DAMAGES, ARE EXCLUDED FROM ANY REMEDIES AVAILABLE TO THE BUYER.

SECURITY INTEREST & TITLE

Until all amounts due SELLER have been paid in full, SELLER shall retain a security interest in the product and have all rights of a secured party under the Uniform Commercial Code and applicable law, including the right to repossess the product or equipment without legal process and the right to require the BUYER to assemble the equipment and make it available to SELLER at a place reasonably convenient to both parties.

WARRANTY

Equipment and parts not manufactured by the SELLER carry only the warranty of the manufacturer of said parts. SELLER does not make any express or implied warranty for equipment and/or parts it did not manufacture. Credits for defective material and workmanship in said equipment and/or parts are only in accordance with the underlying company policy of the manufacturer. SELLER makes no warranty whatsoever with respect to any equipment and/or parts as to their merchantability or fitness for a particular purpose. It is further agreed that the SELLER assumes no liability whatsoever for failure of equipment due to normal usage and wear.

INDEMNIFICATION

To the fullest extent permitted by the law in which the project is located, BUYER and SELLER shall indemnify and hold one another and their respective employees and agents harmless from and against all claims, damages, losses, liabilities, actions, causes of action, demands, fines, penalties, judgments, costs, and expenses, including but not limited to attorneys' fees, court costs, expert fees and costs, arising out of or resulting from BUYER's or SELLER's own negligent acts, omissions or misconduct, to the extent such negligence is covered by BUYER's and SELLER's respective insurance policies. In the event any third party asserts against SELLER a claim for patent infringement, royalties or licensing fees with respect to BUYER's use of the products, materials, or equipment provided hereunder, BUYER agrees to indemnify SELLER for all liability damages, costs and expenses in connection therewith.

CANCELLATION

Buyer may cancel this contract only in writing signed by BUYER's duly authorized agent and acknowledged in writing by SELLER's duly authorized agent. Should this order be cancelled, BUYER shall be obligated to pay for the level of work performed and products shipped. Work performed includes any engineering, calculations, preparation of submittals, drawings, and/or travel to job site in relation to this order. In addition to any other remedies provided under these Terms and Conditions, SELLER may terminate this contract with immediate effect by providing signed, written notice to BUYER, if BUYER: (i) fails to pay any amount when due under the contract and such failure continues for 30 days after BUYER's receipt of written notice of nonpayment; (ii) has not otherwise performed or complied with any of these Terms and Conditions; or (iii) becomes insolvent, files a petition for bankruptcy or commences or has commenced against it proceedings in bankruptcy, receivership, reorganization or assignment for the benefit of creditors.

FIELD WORK

Unless specifically stated on our quotation, installation, start-up service, field testing, supervision, operation, and training are not included in our pricing of product. In the event that SELLER or any of its employees or agents do perform work or services on-site at the project's location, BUYER agrees to hold SELLER and its employees or agents harmless for any injuries or damage to property caused by their acts or omission, except to the extent said injuries or property damage arise from gross negligence or intentional misconduct.

MODIFICATIONS

This contract can be modified only in writing which specifically states that it amends these Terms and Conditions and is signed by both parties and their duly authorized agents. It is further agreed that this contract shall not be modified in any respect except in writing signed by the party and their duly authorized agent against whom the modification is sought to be enforced.

AUTHORITY OF SELLER'S AGENTS

No agent, employee or representative of the SELLER has any authority to bind the SELLER to any affirmation, representation or warranty concerning the goods sold under this Contract, and unless an affirmation, representation or warranty made by an agent, employee, or representative is specifically included within this written contract, it shall not be enforceable by the BUYER.

NO THIRD-PARTY BENEFICIARIES

This contract is for the sole benefit of BUYER and SELLER and their respective successors and permitted assigns and nothing herein, express or implied, is intended to or shall confer upon any other person or entity any legal or equitable right, benefit, or remedy of any nature whatsoever under or by reason of these Terms and Conditions.

GOVERNING LAW

All matters arising of or relating to the contract or the Terms and Conditions shall be governed by and construed in accordance with the laws of the state in which the project is located.



STANDARD TERMS AND CONDITIONS

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DISPUTE RESOLUTION

In the event of any dispute between BUYER and SELLER arising out of the terms of the contract and these Terms and Conditions, such dispute shall be decided by arbitration administered by the American Arbitration Association in accordance with the then-prevailing Commercial Arbitration Rules and Mediation Procedures of the American Arbitration Association. BUYER and SELLER mutually agree that any dispute involving claims valued at or above \$1,000,000.00 shall be heard by a panel of three (3) arbitrators. The venue for all arbitration proceedings shall be the State of California. The foregoing agreement to arbitrate shall be specifically enforceable in any court of competent jurisdiction. The award rendered by the arbitrators shall be final and judgment may be entered upon it in accordance with applicable law in any court of competent jurisdiction.

SEVERABILITY

The partial or complete invalidity of any one or more provisions of these Terms and Conditions shall not affect the validity or continuing force and effect of any other provision. If any provision is invalid, in whole or in part, the provision shall be considered reformed to reflect the intent thereof to the greatest extent possible consistent with applicable law.

ASSIGNMENT – DELEGATION

No right or interest in this Contract shall be assigned by the BUYER without the written permission of the SELLER, and no delegation of any obligation owed, or of the performance of any obligation by the BUYER shall be made without the written permission of the SELLER. Any attempted assignment or delegation shall be wholly void and totally ineffective for all purposes unless made in conformity with this paragraph.

Signature

Date

Printed Name

Title

Company Name

MISCOwater Quote #



Watson-Marlow Pumps Group

*Innovation in full flow. . .**Watson-Marlow Bredel Alitea Flexicon MasoSine*

To	To Whom It May Concern	From	Ryan Grimes
Copies		Date	1/1/2026
Subject	MISCOWater - Exclusive Representation		

This memo will confirm to all parties that MISCOWater is the exclusive environmental representative for Watson Marlow pumps in all of California and Nevada. This includes the municipal, state, and federal water and wastewater treatment markets for all Watson Marlow and Qdos tubing pumps, Apex and Bredel hose pumps, and Watson Marlow Pumps Group products.

Additionally, MISCOWater is authorized to perform field startup, training, and service work by Watson Marlow for the markets listed above.

Should you wish to contact MISCOWater, please do so at:

MISCOWater
 3825 Hopyard Road, Suite 195
 Pleasanton, CA 94588
 (925) 596-1286
 bolson@miscowater.com

Please do not hesitate to contact me if you need further assistance.

Regards,

Ryan Grimes
 District Sales Manager, Environmental Division
 Office: 281-890-6290



Quotation

Version: 1.1
8/3/2026

TO:	Todd Schmidt	Coastside County Water District
FROM:	Rudy Everett	Reliable Automation Controls
CC:		
SUBJECT:	Denniston Hypo Pumps Replace & Retrofit	
Quote Ref #	20260803 Denniston Hypo Pumps Replace & Retrofit.pdf	
Customer Contact	Todd Schmidt Treatment Supervisor Coastside County Water District 650.554.0007 mobile tschmidt@coastsidewater.org	

Project Description:

Denniston Treatment plant is having their Hypochlorite dosing pumps replaced and retrofitted going from a 2-pump system to a 4-pump system. The job design includes the modification of the existing skids mounting apparatus to be repurposed for the new Watson Marlow pumps. The electrical installation will be modified and expanded in order to accommodate the new pumps. OCAL & compatible materials will be maintained within the Hypochlorite pump room and each conduit run will be split and modified to reach all of the new pump requirements. Additional fusing and/or breakers will be added in order to allow for electrical isolation of each pump.

PLC programming will be modified and the additional pumps added to the control strategy for Hypochlorite dosing. Finally, the plant SCADA system will be updated with the new Hypo System operator controls and visualizations. Additionally, all system trends and alarms will be added to the Denniston SCADA program. All new materials for the electrical and software piece will be specified and procured. System startup and final testing will be performed with CCWD personnel.

Project Deliverables:

- Project management, meetings, system design collaboration and control strategies
- Specify and procure all necessary equipment to modify, install and then program the new (4) pump system
- Remove and safe off the entire Hypochlorite pump stations electrical installations, prep the stripped-down mounting apparatus for CCWD

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- CCWD staff will assist in the cleanup and fabrication/modifications to the existing pump skid apparatus which will be repurposed to facilitate the mounting of (4) new pumps & peripherals
 - Electrical installation of new wires and the modification of existing electrical installations for power, digital and analog signals
 - Modify and develop new code for the PLC control of all (4) pumps based on previous design meetings with CCWD staff.
 - Modify and develop the existing Hypochlorite SCADA screens to include the additional pumps and impacted changes to the existing pumps.
 - Work with CCWD throughout project and with final testing

Project Cost:

(Time and materials estimate NTE) **\$19,242.**

Customer Requirements:

- All peristaltic pumps and pump peripherals will be provided by CCWD, including any plumbing supplies and mounting shelf for the upper pumps
- CCWD will complete the installation and required modifications to the system plumbing
- CCWD will work with RAC on any necessary plant downtime

Please note: this quotation is valid for 30 days and pricing may change if the scope of work is altered.

Thank you for the business opportunity. If you have any questions or comments regarding this quote, please give me a call.

Best Regards,

Rudy Everett

Rudy Everett

Reliable Automation Controls

Cell 415.306.1391

RAC@reliableautomationcontrols.com

www.reliableautomationcontrols.com