

STAFF REPORT

To: Coastside County Water District Board of Directors

From: Mary Rogren, General Manager

Agenda: August 11, 2026

Report Date: August 7, 2026

Agenda Title: Authorize the General Manager to Procure a New Ford F150 4x4 Standard Cab Pickup From Towne Ford.

Recommendation/Motion:

Authorize the General Manager to procure a new 2027 Ford F150 4x4 Standard Cab pickup from Towne Ford for a not-to-exceed amount of \$43,611.19.

Background:

The District budgets annually for vehicle replacements as a part of the Capital Improvement Program (CIP). The CIP approved by the Board of Directors in June 2026 includes the purchase of one new vehicle for Fiscal Year 2026-2027.

Staff solicited government fleet pricing for a Ford F150 4x4 Standard Cab pickup from three authorized Ford dealerships. Quotes were received from James Ford and Towne Ford; Serramonte Ford did not submit a quote. At \$43,611.19 including sales tax and all applicable fees, Towne Ford submitted the lowest responsive quote.

The vehicle requested will be equipped in accordance with the District's standard configuration for its typical Ford fleet orders.

Fiscal Impact: \$43,611.19

The District's CIP includes \$50,000 for the purchase of one vehicle in FY2026-2027.

Attachment: Towne Ford Quote



Towne Ford Commercial and Fleet Sales

643 Bair Island Road, Suite 300, Redwood City, CA 94063

www.towneford.com

650-366-5749

BUYER		CO-BUYER		Deal #:		114025	
COASTSIDE COUNTY WATER DISTRICT 766 MAIN ST HALF MOON BAY, CA 94019 Work #: Email:				Deal Type:		Government	
				Deal Date:		08/05/2026	
				Print Time:		02:50pm	
				Salesperson:		JORGE IBARRA-BRAVO	
VEHICLE							
New	☒	Stock #:	Description: 2027 F-150 REG CAB XL 4X4	VIN:		Mileage:	
Used	☐						
Demo	☐						
TRADE							
AFTERMARKETS							
				Sale Price:		\$ 39,650.00	
				Total Financed Aftermarkets:		\$ 0.00	
				Total Trade Allowance:		\$ 0.00	
				Trade Difference:		\$ 39,650.00	
				Doc Fee:		\$ 0.00	
				State & Local Taxes:		\$ 3,915.44	
				Total License and Fees:		\$ 45.75	
				Total Cash Price:		\$ 43,611.19	
				Total Trade Payoff:		\$ 0.00	
				Delivered Price:		\$ 43,611.19	
Total Aftermarkets:		\$ 0.00		Cash Down Payment + Deposit:		\$ 0.00	
				Total:		\$ 43,611.19	

CNGP530

VEHICLE ORDER CONFIRMATION

08/05/26 18:08:11

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Dealer: F72111

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2027 F-150

Order No: 0001 Priority: L1 Ord FIN: QL450 Order Type: 5B Price Level: 715

Ord PEP: 101A Cust/Flt Name: COASTCOUNTYWD PO Number:

RETAIL

RETAIL

F1L	4X4 REG CAB XL	\$42805		FRT LICENSE BKT	NC
	141" WHEELBASE		425	50 STATE EMISS	NC
YZ	OXFORD WHITE			EXT RANGE TANK	
A	VINYL 40/20/40	NC		CONNECT PKG 1YR	
S	MED DARK SLATE			SECURITY PK 1YR	
101A	EQUIP GRP			SP DLR ACCT ADJ	
	.XL SERIES			SP FLT ACCT CR	
	.17"SILVER STEEL			FUEL CHARGE	
99C	3.0L V6 ECOBST		B4A	NET INV FLT OPT	NC
44G	ELEC 10-SPDAUTO			PRICED DORA	NC
	265/70R-17			DEST AND DELIV	2795
X19	3.55 REG AXLE	NC	TOTAL	BASE AND OPTIONS	45600
	6450# GVWR		TOTAL		45600
	CA BOARD FEES	NC	*THIS	IS NOT AN INVOICE*	
	FLEET SPCL ADJ	NC			

F1=Help

F2=Return to Order

F3/F12=Veh Ord Menu

F4=Submit

F5=Add to Library

SQ99 - PRESS F4 TO SUBMIT

QC07851