## STAFF REPORT

To: Coastside County Water District Board of Directors

From: Mary Rogren, General Manager

Agenda: July 8, 2025

Report Date: July 3, 2025

**Agenda Title:** Waive the Procedural Requirements for Sealed Competitive Bids

and Authorize the General Manager to Procure a New Ford F150

4x4 Crew Cab Pickup from Serramonte Ford, Inc.

## **Recommendation/Motion:**

Waive the procedural requirements for sealed competitive bids and authorize the General Manager to procure a new Ford F150 4x4 Crew Cab pickup from Serramonte Ford, Inc. for a not-to-exceed amount of \$48,430

## **Background:**

The District budgets annually for vehicle replacements as a part of the Capital Improvement Program (CIP). The CIP approved by the Board of Directors in June 2025 includes the purchase of one new vehicle for Fiscal Year 2025-2026.

Staff obtained three quotes for a Ford F150 4x4 Crew Cab pickup which reflects government fleet pricing. Quotes were received from Serramonte Ford, James Ford and Towne Ford. At \$48,429.51 including sales tax and all applicable fees, the quote from Serrmonte Ford is the lowest of the three quotes.

The vehicle requested will be equipped per the District's standard configuration for its typical Ford fleet orders.

## **Determination of Waiving Competitive Bidding Requirements**;

Staff is requesting the Board to waive the formal competitive bidding requirements of Resolution 2016-09 and to purchase a vehicle from Serramonte Ford for a not to exceed the amount of \$48,430. Note that staff received quotes from three dealerships.

Fiscal Impact: \$48,430





Preview Order Y677 - W1L - 4x4 XL SuperCrew: Order Summary Time of Preview: 05/06/2025 11:35:17 Receipt: 5/6/2025

**Dealership Name:** Serramonte Ford Sales Code: F72024

Dealer Rep.	Michael Stewart	Type Fleet	Vehicle Line F-150	Order Code Y677
Customer Name	COASTSIDE COU	Priority Code H1	Model Year 2025	Price Level 560

**DESCRIPTION** DESCRIPTION

F150 4X4 SUPERCREW XL - 145 FRONT LICENSE PLATE BRACKET

145 INCH WHEELBASE BLACK PLATFORM RUNNING BOARDS

TOTAL BASE VEHICLE SKID PLATES

OXFORD WHITE 50 STATE EMISSIONS

VINYL 40/20/40 FRONT SEAT EXTENDED RANGE 36GAL FUEL TANK
MEDIUM DARK SLATE INTEGRATED TRAILER BRAKE CONT

MEDIUM DARK SLATE INTEGRATED TRAILER BRAKE CONTEQUIPMENT GROUP 101A PRICE CONCESSION INDICATOR

.XL SERIES BACKUP ALARM SYSTEM

.17" SILVER STEEL WHEELS FLEET DRL - REPLACE STD DRL

2.7L V6 ECOBOOST SPECIAL DEALER ACCOUNT ADJUSTM

ELEC TEN-SPEED AUTO TRANS SPECIAL FLEET ACCOUNT CREDIT

.265/70R 17 BSW ALL-TERRAIN FUEL CHARGE

3.55 ELECTRONIC LOCK RR AXLE NET INVOICE FLEET OPTION (B4A)

6650# GVWR PACKAGE PRICED DORA

CA NEW MTR VEHICLE BOARD FEES ADVERTISING ASSESSMENT FORD FLEET SPECIAL ADJUSTMENT DESTINATION & DELIVERY

JOB #2 ORDER

**Customer Address:** 

Customer Name: Customer Email:

Customer Phone:

Customer Signature Date

This order has not been submitted to the order bank.

This order has not been submitted to the order bank.

This is not an invoice.

Prepared For: Date: 5/6/2025

**Coastside County Water District** 

766 MAIN ST

HALF MOON BAY, CA 94019-1995

Ph. Day: 650-726-2240 Cell. 650-726-2240



VEHICLE PURCHASE INFO	TRADE INFORMATION	
Vehicle:	New 2025 FORD TRKS	(No Trade-in)
Stock No:		
VIN:		
Mileage:	20	
Vehicle Price	\$51,395.00	
Customer Savings	- \$7,442.00	
Selling Price of Vehicle	= \$43,953.00	
Less Rebates(s)	- \$0.00	
Dealer Added Accessories***	+ \$0.00	
Cash Price	= \$43,953.00	
Sales Tax: (estimate)*	+ \$4,348.76	
Total Fees **	+ \$127.75	
Total Cash Price (estimate)	= \$48,429.51	
Payoff balance of Trade(s) (estimate)	+ \$0.00	
Total Charges (estimate)	= \$48,429.51	

<sup>\*</sup>Finance Tax City 0.50000%, Finance Tax County 1.25000%, Finance Tax District 2.12500%, Finance Tax State 6.00000%

Retail payments are an estimate and may vary among lending institutions. Tax rules may vary per state. The final terms of your loan may differ depending on the actual terms of the financial institution's acceptance and are negotiable. Retail Net Sales Price is based on 0 down payment. 1st. Payment, security deposit, tax on down payment, license, title and documentation due at delivery.

**Customer Approval** 

**Management Approval** 

<sup>\*\*</sup>Fees Include: Administration Fee \$85.00, Electronic Filing \$34.00, Tire Fee \$8.75