#### STAFF REPORT

To: Coastside County Water District Board of Directors

From: Mary Rogren, Assistant General Manager

Agenda: April 16, 2018

Report

Date: April 13, 2018

Subject: Work Session - Proposed Draft Fiscal Year 2018-2019 and Draft Fiscal

Year 2019-2020 Operations Budgets; Draft Fiscal Year 2018/2019 to 2027/2028 Capital Improvement Program (CIP); Draft Fiscal Year 2018/2019 to 2022/2023 District Financing Plan; Proposed Rate

Increases for Fiscal Years 2018-2019 and 2019-2020; and Draft Cost of

Service and Rate Study

#### **Recommendation:**

No Board action required at this time.

#### **Background:**

At the April 16 Special Meeting of the Board of Directors, the Board and Staff will conduct a special work session to review the draft Fiscal Years 2018-2019 and 2019-2020 Operations Budgets; the draft Fiscal Year 2018/19 to 2027/28 Capital Improvement Program (CIP); the draft Fiscal Year 2018/19 to 2022/23 Financing Plan and the proposed rate increase for Fiscal Years 2018-2019 and 2019-2020.

In addition, the District's rate consultants, Raftelis Financial Consultants, Inc. will present the results of their Cost of Service and Rate Study and will present a recommendation for restructuring the District's water rates and tier structure.

# Operations Budgets and Capital Improvement Program (CIP)

Staff has prepared two years of Operations Budgets, Fiscal Years 2018-2019 (Exhibit A) and 2019-2020 (Exhibit B) for the Board's review if the Board chooses to consider two years of rate increases.

Below is a recap of the current and the projected budgets for the next two fiscal years, without consideration of any rate increases.

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	FY 2017/18 Approved	FY2018/19 Draft	% Change from Prior	FY2019/20 Draft	% Change from Prior
	Budget	Budget	Year' Budget	Budget	Year' Budget
REVENUE					
Water Sales in Million Gallons	560 MG	590 MG		596 MG	
Water Sales (1)	\$10,805,600	\$11,450,000	6.0%	\$11,565,000	1.0%
Non-Operating Revenue	\$1,267,174	\$1,366,236	7.8%	\$1,385,570	1.4%
Total Revenue	\$12,072,774	\$12,816,236	6.2%	\$12,950,570	1.0%
OPERATING EXPENSES	\$8,179,756	\$8,354,018	2.1%	\$8,639,805	3.4%
DEBT SERVICE	\$1,147,697	\$1,146,744	-0.1%	\$1,144,611	-0.2%
CONTRIBUTION TO CIP AND RESERVES	\$2,745,322	\$3,315,474	20.8%	\$3,166,154	-4.5%
(1) FY2018/19 and FY2019/20 Water Sales do no	4 (	tmanta atili ta ba	datarminad		

Highlights of the draft Operation Budgets and CIP follow below:

#### Budget to Budget Comparison

- FY2018/19 Operations Budget assumes water sales at 590 MG, up from the 560 MG planned in the FY2017/18 Budget. FY2019/20 assumes 596 MG in water sales. As the rate adjustment is still to be determined, no rate adjustment has been included in the draft budget.
- FY2018/19 water purchases from SFPUC are \$206,000 less than the FY2017/18 budget primarily due to an increased use of local source water. (Note that the District's FY2017/18 investment of \$2.7M in capital improvements at the Denniston Treatment Plant and replacement of the Bridgeport pipeline allow us to utilize more of our local water.)
- The FY2018/19 and FY2019/20 Operations Budgets do not include any water rate increases from SFPUC given SFPUC's latest rate projections.
- Total FY2018/19 Operating Expenses are 2.1% higher than the FY2017/18 (or \$174,000), primarily due to inflationary increases offset by the decrease in water purchases. Total FY2019/20 Operating Expenses are 3.3% higher than the FY2018/19 budget, (or \$286,000) due to inflationary increases

## Capital Improvement Program (CIP) – Exhibit C

- \$32,710,000 total 10-year CIP (FY2019 dollars)
- \$18,130,000 total 5-year CIP (average of \$3,626,000 per year)
  - o Increase of \$2,390,000 for 5-year CIP over prior year's CIP for the same 5-year period, primarily due to increases in cost estimates for tank recoating/rehabilitation and pipeline projects.

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## Financing Plan and Proposed Rate Increases

The District utilizes a multi-year financing model (developed in May 2017 by HF&H Consultants and considered to be an industry standard approach) to evaluate the impact of its rate increases on the financial reserves of the District. Staff has updated the model with the draft Fiscal Year 2018-2019 and 2019-2020 Operations budgets and draft Fiscal Years 2019/20 to 2022/23 Capital Improvement Program (CIP). Staff will review the model with the Board (Exhibit D) which summarizes the series of rate increases needed to fund District operating expenses and capital improvement program and to build and maintain an adequate level of reserves.

As discussed in last year's financing plan discussions and as recommended by HF&H in May 2017, ideally, the District should target a Cash Reserve Balance at the beginning of the fiscal year to include:

- 25% of Operating Expenses (for ongoing cashflow requirements; equal to 1½ billing cycles; (approximately \$2.1M)); plus
- 100% of annual Debt Service payments (\$1.1 Million); plus
- 100% of the year's "Pay as you go" Capital Improvement Projects (averages \$3.6M per year over next five years)

For a total of nearly \$6.8M in targeted cash reserves.

Although the District's projected cash reserves at the end of FY2017/18 will still be short of the District's ideal target, the District continues to make significant progress in increasing its reserves given its stronger than projected financial results in FY2017/18 due to higher than projected sales as well as operating expense savings, particularly given increased use of local water sources vs. water purchased from the SFPUC.

In consideration of the Financing Plan, and assuming that the District funds its capital improvements on a "pay as you go" basis (as opposed to obtaining loans,) District Staff recommends that the Board approve two years of rate increases that will support a 4% revenue increase in each of the next two fiscal years. For Fiscal Year 2018-2019, the District would implement a 4% revenue increase effective on and after July 1, 2018. For Fiscal Year 2019-2020, the District would implement a 4% revenue increase effective on and after July 1, 2019.

# Cost of Service Analysis and Rate Study

In January 2018, the District retained Raftelis Financial Consultants Inc. to perform a cost of service analysis and to develop a cost of service-based rate structure that supports the District's revenue requirement as determined by the District's financial plan. The cost of service-based rates will comply with the substantive requirements of Proposition 218 as interpreted by the courts, including the April 2015 Appellate Court decision in Capistrano Taxpayers Association, Inc. v. City of San Juan Capistrano.

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The cost of service analysis is the fundamental benchmark used to establish utility rates in the United States. The cost of service analysis is used to allocate/recover the District's costs to users in proportion to their use of the system, recognizing the impact of each customer class on system facilities and operations.

At the work session, Raftelis will review the results of their Cost of Service and Rate Study and will present their recommendations for changes to the District's rate structure, including restructuring of the District's residential tier breakpoints to reflect service cost allocations. The rate structure will reflect the District's proposed revenue requirement of an overall 4% increase in both Fiscal Years 2018-2019 and 2019-2020, however rate adjustments will vary between customer classes and usage levels as a result of the tier realignment. Based on the Cost of Service and Rate Study, the base service charge is proposed to decrease for all meter sizes, the water consumption quantity charge tier structure is proposed to be realigned from 4 tiers to 3 tiers, and the water consumption quantity charge is proposed to increase. Therefore, some customers will see a decrease or below average increase, while other customers will see an increase higher than the overall increase. The proposed water rate adjustments are shown on the draft Notice of Public Hearing attached to the next agenda item for scheduling a public hearing for the proposed rate increases.

### Other Changes

On the draft Notice of Public Hearing Proposed Amendments to Water Rate Schedule (attached to the next agenda item), please note that the "Fire Detector Check Valve Service Charge" has been renamed to "Fire Service Charge."

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# YEAR 1 Operations & Maintenance Budget - FY 2018-2019

02-Apr-18		Proposed Budget FY 18/19	Approved FY 17/18	FY18/19 Budget Vs. FY 17/18 Budget	FY18/19 Budget Vs. FY 17/18 Budget	Proj Year End	FY 18/19 Budget Vs. FY 17/18 Actual	FY 18/19 Budget Vs. FY 17/18 Actual	YTD Actual FY 17/18 as of February 28. 2018
Account Number	Description		Budget	\$ Change	% Change	FY 17/18	\$ Change	% Change	
	TING REVENUE		Duagei	ψ Change	76 Change	1 1 17/10	ψ Change	76 Change	
	Water Sales *	\$11,300,000	\$10,805,600	\$494,400	4.6%	\$11,300,000	\$0	0.0%	\$7,853,216
Total Operating		\$11,300,000	\$10,805,600	\$494,400	4.6%	\$11,300,000 \$11,300,000	\$0 \$0		\$7,853,216 \$7,853,216
Total Operating	Reveilue	\$11,300,000	\$10,003,000	Ψ <del>434,400</del>	4.0 /0	\$11,300,000	φ0	0.0 /8	\$1,033,210
NON-OPE	RATING REVENUE								
4170	Hydrant Sales	\$50,000	\$50,000	\$0		\$50,000			\$40,121
4180	Late Penalty	\$60,000	\$60,000	\$0		\$60,000	\$0		\$37,088
4230	Service Connections	\$10,000	\$10,000	\$0	0.0%	\$10,000	\$0		\$7,999
4920	Interest Earned	\$6,236	\$6,174	\$62	1.0%	\$6,174	\$62	1.0%	\$5,943
4930	Property Taxes	\$725,000	\$700,000	\$25,000	3.6%	\$725,000	\$0	0.0%	\$510,111
4950	Miscellaneous	\$25,000	\$37,000	-\$12,000	-32.4%	\$25,000	\$0	0.0%	\$14,606
4955	Cell Site Lease Income	\$165,000	\$154,000	\$11,000	7.1%	\$154,000	\$11,000	7.1%	\$103,937
4965	ERAF Refund	\$325,000	\$250,000	\$75,000	30.0%	\$366,651	-\$41,651	-11.4%	\$366,651
<b>Total Non-Opera</b>	ting Revenue	\$1,366,236	\$1,267,174	\$99,062	7.8%	\$1,396,825	-\$30,589	-2.2%	\$1,086,456
<b>TOTAL REVENU</b>	ES	\$12,666,236	\$12,072,774	\$593,462	4.9%	\$12,696,825	-\$30,589	-0.2%	\$8,939,672
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	TING EXPENSES								
	Water Purchased	\$1,826,618	\$2,106,991	-\$280,373	-13.3%	\$1,850,000	-\$23,382	-1.3%	\$1,301,837
	Electrical Exp. Nunes WTP	\$42,697	\$40,280	\$2,417	6.0%	\$40,280	\$2,417	6.0%	\$24,799
5231	Electrical Expenses, CSP	\$337,080		\$19,080		\$318,000	\$19,080		\$233,574
	Electrical	\$26,966		\$1,526	6.0%	\$25,440	\$1,526		\$15,390
	Elec Exp/Pilarcitos Cyn	\$34,248		\$1,939		\$32,309	\$1,939		\$19,829
	Electrical Exp., Denn	\$130,000		\$37,780	41.0%	\$120,000	\$10,000		\$59,983
	CSP - Operation	\$10,700		\$200	1.9%	\$10,500	\$200		\$6,679
5243	CSP - Maintenance	\$37,000		\$0		\$37,000	\$0		\$6,154
	Nunes WTP Oper	\$77,850		\$5,850		\$72,000	\$5,850		\$31,867
	Nunes WTP Maint	\$115,250		-\$7,250		\$122,500	-\$7,250		\$78,547
	Denn. WTP Oper.	\$45,050		\$10,550	30.6%	\$45,000	\$50		\$32,789
5249	Denn WTP Maint	\$101,850		\$41,850	69.8%	\$100,000	\$1,850		\$61,563
5250	Laboratory Expenses	\$71,450		\$18,450		\$59,000	\$12,450		\$39,809
	Maintenance Expenses	\$291,700		\$0		\$291,700	\$0		\$184,552
	Maintenance, Wells	\$40,000		\$0		\$40,000	\$0		\$0
5263	Uniforms	\$12,500	\$10,000	\$2,500	3.070	\$10,000	\$2,500	25.0%	\$4,764
	Studies/Surveys/Consulti	Ψ12,300	ψ10,000	Ψ2,000		ψ10,000	Ψ2,000	20.070	ΨΤ,ΓΟΤ
5318	ng	\$160,000	\$160,000	\$0	0.0%	\$160,000	\$0	0.0%	\$52,445
	Water Resources	\$25,200		-\$11,800	-31.9%	\$24,000	\$1,200		\$9,242
5322	Community Outreach	\$54,700		\$0					
5381	Legal	\$100,000		-\$10,000	-9.1%	\$100,000			\$30,306
	Engineering	\$60,000		-\$40,000	-40.0%	\$60,000			\$24,655
5383	Financial Services	\$20,000		\$0		\$20,000			\$13,938
	Computer Services	\$163,600		\$18,800		\$144,800			\$79,319
	Salaries, Admin.	\$1,133,881		-\$17,099				19.4%	
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## YEAR 1 Operations & Maintenance Budget - FY 2018-2019

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(	02-Apr-18	Proposed Budget FY 18/19	Approved FY 17/18	FY18/19 Budget Vs. FY 17/18 Budget	FY18/19 Budget Vs. FY 17/18 Budget	Proj Year End	FY 18/19 Budget Vs. FY 17/18 Actual	FY 18/19 Budget Vs. FY 17/18 Actual	YTD Actual FY 17/18 as of February 28. 2018
Account Number	Description		Budget	\$ Change	% Change	FY 17/18	\$ Change	% Change	
5411	Salaries - Field	\$1,400,505	\$1,266,081	\$134,424	10.6%	\$1,340,000	\$60,505	4.5%	\$876,332
5420	Payroll Taxes	\$177,733	\$170,555	\$7,178	4.2%	\$170,555	\$7,178	4.2%	\$102,743
5435	Employee Medical Insurance	\$444,246	\$447,056	-\$2,809	-0.6%	\$425,000	\$19,246	4.5%	\$260,367
5436	Retiree Medical Insurance	\$50,659	\$47,215	\$3,444	7.3%	\$47,215		7.3%	\$26,580
5440	Employee Retirement	\$598,859	\$544,380	\$54,479	10.0%	\$544,380	\$54,479	10.0%	\$336,119
5445	SIP 401a Plan	\$35,000	\$35,000	\$0	0.0%	\$35,000	\$0	0.0%	T -
5510	Motor Vehicle Exp.	\$60,000	\$50,700	\$9,300	18.3%	\$60,000	\$0	0.0%	\$48,755
5620	Office & Billing Expenses	\$261,600	\$225,500	\$36,100	16.0%	\$225,500	\$36,100	16.0%	\$150,527
5625	Meetings/Training/Semin ars	\$26,000	\$24,000	\$2,000		\$24,000		8.3%	\$16,562
5630	Insurance	\$129,000	\$120,000	\$9,000	7.5%	\$126,000	\$3,000	2.4%	\$85,582
5687	Memberships & Subscriptions	\$75,970	\$75,350	\$620	0.8%	\$75,350	\$620	0.8%	\$54,149
5688	Election Expense	\$25,000	\$0	\$25,000		\$0	\$25,000		\$0
5689	Union Expenses	\$6,000	\$6,000	\$0		\$6,000	\$0	0.0%	\$0
5700	County Fees	\$20,000	\$20,000	\$0	0.0%	\$20,000	\$0	0.0%	\$12,856
5705	State Fees	\$36,500	\$24,000	\$12,500	52.1%	\$36,000	\$500	1.4%	\$26,620
Total Operating	Expenses	\$8,265,411	\$8,179,756	\$85,655	1.0%	\$7,822,229	\$443,182	5.7%	\$4,902,704
CAPIT	AL ACCOUNTS								
5712	Existing Bonds - 2006B	\$486,383	\$486,776	-\$393	-0.1%	\$486,776	-\$393	-0.1%	\$362,515
5715	Existing Bond-CIEDB 11- 099	\$336,126	\$336,269			\$336,269		0.0%	
5716	CIEDB 16-111	\$324,235	\$324,652	-\$417		\$324,652	-\$417		\$324,652
Total Capital Ac	counts	\$1,146,744	\$1,147,697	-\$953	-0.1%	\$1,147,697	-\$953	-0.1%	\$1,023,436
TOTAL REVENU	E LESS TOTAL EXPENSE	\$3,254,081	\$2,745,322	\$508,760	18.5%	\$3,726,899	-\$472,818	-12.7%	\$3,013,532

<sup>5713</sup> Cont. to CIP & Reserves \$3,254,081

Does not reflect any rate adjustment - TBD

<sup>\*</sup> Estimated at 580 MG (increase from 560 MG in FY2017/18 budget)

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# YEAR 2 Operations & Maintenance Budget - FY 2019-2020

	03-Apr-18	Proposed FY 19/20	Proposed FY 18/19	FY19/20 Budget Vs. FY 18/19 Budget	FY19/20 Budget Vs. FY 18/19 Budget	Appro	oved FY 17/18
Account Numbe	Pr Description	Budget	Budget	\$ Change	% Change		Budget
	RATING REVENUE			+ -::-:g-	/* ***********************************		g.:
4120	Water Sales *	\$11,413,000	\$11,300,000	\$113,000	1.0%	·	\$10,805,600
Total Operating		\$11,413,000	\$11,300,000	\$113,000	1.0%		\$10,805,600
		. , ,		. ,			
NON-OP	PERATING REVENUE						
4170	Hydrant Sales	\$50,000	\$50,000	\$0	0.0%		\$50,000
4180	Late Penalty	\$60,000	\$60,000	\$0	0.0%		\$60,000
4230	Service Connections	\$10,000	\$10,000	\$0	0.0%		\$10,000
4920	Interest Earned	\$6,300	\$6,236	\$64	1.0%		\$6,174
4930	Property Taxes	\$725,000	\$725,000	\$0	0.0%		\$700,000
4950	Miscellaneous	\$25,000	\$25,000	\$0	0.0%		\$37,000
4955	Cell Site Lease Income	\$171,300	\$165,000	\$6,300	3.8%		\$154,000
4965	ERAF Refund	\$338,000	\$325,000	\$13,000	4.0%		\$250,000
Total Non-Oper	rating Revenue	\$1,385,600	\$1,366,236	\$19,364	1.4%		\$1,267,174
						· <u></u>	
<b>TOTAL REVEN</b>	UES	\$12,798,600	\$12,666,236	\$132,364	1.0%		\$12,072,774
•				•		•	•
ODED	ATING EXPENSES						
	Water Purchased	¢4 050 700	\$4,000.040	¢26.402	4 40/		£2.406.004
5130		\$1,852,720	\$1,826,618	\$26,102	1.4%		\$2,106,991
5230	Electrical Exp. Nunes WTP	¢4E 2E0	¢40.607	<b>\$0.560</b>	6.00/		£40.000
	VVIP	\$45,259	\$42,697	\$2,562	6.0%		\$40,280
5231	Floatrical Evanages CCD	¢257 205	¢227.000	¢20.225	6.00/		¢248.000
5232	Electrical Expenses, CSP Electrical	\$357,305 \$28,584	\$337,080 \$26,966	\$20,225 \$1,618	6.0% 6.0%		\$318,000 \$25,440
5233	Elec Exp/Pilarcitos Cyn	\$36,302	\$34,248	\$2,055	6.0%		
5234	Electrical Exp., Denn	\$137,800	\$130,000	\$7,800	6.0%		\$32,309 \$92,220
5234	CSP - Operation	\$11,128	\$10,700	\$428	4.0%		\$10,500
5242	CSP - Maintenance	\$37,000		\$428	0.0%		
5245	Nunes WTP Oper	\$80,964	\$37,000 \$77,850	\$3,114	4.0%		\$37,000 \$72,000
5246	Nunes WTP Maint	\$115,250	\$115,250	\$0	0.0%		\$122,500
5247	Denn. WTP Oper.	\$47,000	\$45,050	\$1,950	4.3%		\$34,500
5246	Denn WTP Maint	\$104,000	\$101,850	\$2,150	2.1%		\$60,000
5250	Laboratory Expenses	\$74,000	\$71,450 \$71,450	\$2,150	3.6%		\$53,000
5260	Maintenance Expenses	\$300,000	\$291,700	\$8,300	2.8%		\$291,700
5260	Maintenance, Wells	\$40,000	\$40,000	\$0,300	0.0%		\$40,000
5263	Uniforms	\$40,000 \$12,500	\$40,000 \$12,500	\$0 \$0	0.0%		\$10,000
	Studies/Surveys/Consultin	φ12,300	\$12,500	\$0			φ10,000
5318	a	\$160,000	\$160,000	\$0	0.0%		\$160,000
5321	Water Resources	\$26,200	\$25,200	7 -	4.0%		\$37,000
5321	Community Outreach	\$56,900	\$54,700	\$2,200	4.0%		\$54,700
5381	Legal	\$100,000	\$100,000		0.0%		\$110,000
5382	Engineering	\$62,000	\$60,000		3.3%		\$100,000
5383	Financial Services	\$22,000	\$20,000		10.0%		\$20,000
5384	Computer Services	\$167,600	\$163,600		2.4%		\$144,800
5410	Salaries, Admin.	\$1,179,832	\$1,133,881	\$45,952	4.1%		\$1,150,980
	Salaries - Field	\$1,468,260	\$1,400,505		4.1%		\$1,130,980
5411	Jaianes - Fielu	\$1,400,20U	φ1,400,505	φυ,, ι ο ο	4.0%		φ1,200,001

## YEAR 2 Operations & Maintenance Budget - FY 2019-2020

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(	03-Apr-18	Proposed FY 19/20	Proposed FY 18/19	FY19/20 Budget Vs. FY 18/19 Budget	FY19/20 Budget Vs. FY 18/19 Budget	Approved FY 17/18
Account Number	Description	Budget	Budget	\$ Change	% Change	Budget
5420	Payroll Taxes	\$184,136	\$177,733	\$6,403	3.6%	\$170,555
5435	Employee Medical Insurance	\$481,419	\$444,246	\$37,173	8.4%	\$447,056
5436	Retiree Medical Insurance	\$55,274	\$50,659	\$4,615	9.1%	\$47,215
5440	Employee Retirement	\$618,869	\$598,859	\$20,010	3.3%	\$544,380
5445	SIP 401a Plan	\$35,000	\$35,000	\$0	0.0%	\$35,000
5510	Motor Vehicle Exp.	\$63,000	\$60,000	\$3,000	5.0%	\$50,700
5620	Office & Billing Expenses	\$272,200	\$261,600	\$10,600	4.1%	\$225,500
5625	Meetings/Training/Semina rs	\$27,000	\$26,000	\$1,000	3.8%	\$24,000
5630	Insurance	\$137,000	\$129,000	\$8,000	6.2%	\$120,000
5687	Memberships & Subscriptions	\$78,970	\$75,970	\$3,000	3.9%	\$75,350
5688	Election Expense	\$0	\$25,000	-\$25,000	-100.0%	\$0
5689	Union Expenses	\$6,000	\$6,000	\$0	0.0%	\$6,000
5700	County Fees	\$24,000	\$20,000	\$4,000	20.0%	\$20,000
5705	State Fees	\$36,500	\$36,500	\$0	0.0%	\$24,000
<b>Total Operating</b>	Expenses	\$8,541,971	\$8,265,411	\$276,560	3.2%	\$8,179,756
CAPIT	AL ACCOUNTS					
5712	Existing Bonds - 2006B	\$484,831	\$486,383	-\$1,552	-0.3%	\$486,776
5715	Existing Bond-CIEDB 11- 099	\$335,977	\$336,126	-\$149	0.0%	\$336,269
5716	CIEDB 16-111	\$323,803	\$324,235	-\$432		\$324,652
<b>Total Capital Ac</b>	counts	\$1,144,611	\$1,146,744	-\$2,133	-0.2%	\$1,147,697
TOTAL REVENU	E LESS TOTAL EXPENSE	\$3,112,018	\$3,254,081	-\$142,063	-4.4%	\$2,745,322
5713	Cont. to CIP & Reserves	\$3,112,018				

<sup>\*</sup> Estimated at 586 MG (1% volume increase from 580 MG in FY2018/19 budget)

Rate adjustment for FY2018/19 and FY 2019/20 is still TBD - refelcts FT2017/18 rates

4/12/2018

COASTSIDE COUNTY WATER DISTRICT DRAFT CIP Projects FY 18/19 to FY 27/28 Exhibit C

Project #	Project Name	Comments	ı	FY18/19	F	Y 19/20	FY 20/21	FY 21/22	FY 22/23	FY 23/2	4	FY 24/25	FY 25/26	FY26/27	FY27/28		8/19 to F /28 Total
<u>Equipm</u> e	ent Purchase & Replacement																
	SCADA/Telemetry/Electric Controls Replacement ( <i>Backup</i>																
6-03	Communications @ Cahill, PRV controls)		\$	50,000	\$	50,000	\$ 50,000	\$ 50,00	0 \$ 50,000	50,	000 \$	50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$	500,00
8-10	Backhoe				\$	200,000										\$	200,00
5-04	Vactor Truck/Trailer									\$ 500,	000					\$	500,00
		New FY18-19. Valve truck will replace the															
0. VV	Wall a day als	valve exercising trailer that was purchased ~10					ć 225.000									_	225.00
	Valve truck	years ago.	_				\$ 225,000	4			222 4		4 40 000	4 40 000	4 10.000	\$	225,00
9-02	Vehicle Replacement	Increase budget by \$10K per year	\$	100,000	\$	40,000	\$ 40,000	\$ 40,00	0 \$ 40,000	) \$ 40,	000   \$	40,000	\$ 40,000	\$ 40,000	\$ 40,000	\$	460,00
	Equipment Purchase & Replacement Totals		Ş	150,000	Ş	290,000	\$ 315,000	\$ 90,00	0 \$ 90,000	) \$ 590,	000 Ş	90,000	\$ 90,000	\$ 90,000	\$ 90,000	\$ 1	1,885,0
acilities	s & Maintenance																
8-08	PRV Valves Replacement Project		\$	30,000	\$	30,000	\$ 30,000	\$ 30,00	0							\$	120,0
9-09	Fire Hydrant Replacement	Increase from \$40K to \$140K per year	\$	140,000	\$	140,000	\$ 140,000	\$ 140,00	0 \$ 140,000	\$ 140,	000 \$	40,000	\$ 40,000	\$ 40,000	\$ 40,000	\$ 1	1,000,0
	District Administration/Operations Center						•					•	\$ 3,000,000				3,000,0
	Sample Station Replacement Project	Increase from \$20K to \$30K	\$	30,000									. , ,			Ś	30,0
	,			22,000												1	
		Moved from FY17/18 to FY18/19 (restoration															
	Pilarcitos Canyon Emergency Road Repairs	work from Feb 2017 storms)	\$	100,000												\$	100,0
8-13	Denniston WTP and Tank Road Repairs and Paving	New	\$	100,000												\$	100,0
9-01	Meter Change Program	Ongoing replacement of larger meters	\$	20,000	\$	20,000	\$ 20,000	\$ 20,00	0 \$ 20,000	) \$ 20,	000 \$	20,000	\$ 20,000	\$ 20,000	\$ 20,000	\$	200,0
							_										
	Facilities and Maintenance Totals		\$	420,000	\$	190,000	\$ 190,000	\$ 190,00	0 \$ 160,000	) \$ 160,	000 \$	60,000	\$ 3,060,000	\$ 60,000	\$ 60,000	\$ 4	4,550,0
ipeline	Projects																
5-02	Highway 1 South Pipeline Replacement Project	increase from \$500K to \$750K	\$	750,000												\$	750,0
																	-
		increase from \$600K to \$700K - need SFPUC			١.											١.	
	Pilarcitos Canyon Pipeline Replacement	approval; moved from FY18/19 to FY19/20			\$	700,000										\$	700,0
7-04	Bell Moon Pipeline Replacement Project	move up from FY23/24 and FY24/25	\$	60,000	\$	250,000										\$	310,0
3-02	Replace 8 Inch Pipeline Under Creek at Pilarcitos Ave	Add \$50K for design	\$	50,000				\$ 400,00	0							\$	450,0
l-01	Replace 12" Welded Steel Line on Hwy 92 with 8"	Add \$100K for design	\$	100,000						\$ 1,000,	000 \$	1,000,000	\$ 1,000,000			\$ 3	3,100,0
/		Increased project by \$1M in FY23/24 - due to	_							4							
	Grandview 2 Inch Replacement	expanded scope; design in FY18/19	Ş	50,000						\$ 1,450,						\$ 1	1,500,0
	Replace 2 Inch Hilltop Market to Spanishtown									\$ 240,	000					\$	240,0
4-29	Replace 2 Inch GS Purissima Way	Move out from FY19/20 to FY20/21					\$ 125,000									\$	125,0
4-30	Replace Miscellaneous 2 Inch GS El Granada	Move up from FY19/20 to FY18/19	\$	60,000												\$	60,0
		Increase from \$225K to \$450K; moved out															
1 21	Foundation and Assessment Developes All NACE Foundations of Assessment Assess	from FY 19/20 to FY20/21 - add design in FY	4	60,000			ć 450.000									ے ا	F10.0
l-31	Ferdinand Avenue - Replace 4" WS Ferdinand Ave. to Columbus	18/19	\$	60,000			\$ 450,000									\$	510,0
		Add \$350K for PRVs - FY18/19 and FY19/20															
		will allow us to decrease pressure/extend life;															
		pushed out main replacement to FY26/27 and															
4-32	Casa Del Mar - Replace Cast Iron Mains	FY27/28 and increaase by \$1M			\$	350,000								\$ 1,500,000	\$ 1,500,000	\$ 3	3,35 <u>0,</u> 0
1-33	Miramar Cast Iron Pipeline Replacement	Increase FY24/25 from \$500K to \$1M									\$	1,000,000	\$ 1,000,000			\$ 2	2,000,0
5-09	Slipline 10 Inch Pipeline in Magellan at Hwy 1	Move our from FY18/19 to FY20/21					\$ 100,000									\$	100,0
	Pine Willow Oak - 2400 feet	increase FY21/22 from \$500K to \$1M						\$ 1,000,00	0							\$ 1	1,000,0
	Grand Blvd Pipeline/PRV Loop						\$ 250,000	, ==,==								T T	,-
		Added line item to cover unscheduled CIP that															
		occurs during the year. Removed pipeline															
N-00	Unscheduled CIP	replacements in Yrs 6-10	\$	100,000	\$	100,000	\$ 100,000	\$ 100,00	0 \$ 100,000	\$ 100,	000 \$	100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 1	1,000,0
			_	4 222 222		4 400 000	A 4 227 225	A 4 800 50			000 -	2 400 00	<u></u>	<u></u>	A 4.000.000		
			Ş	1,230,000	Ş	1,400,000	\$ 1,025,000	\$ 1,500,00	0 \$ 100,000	) \$ 2,790,	000 Ş	2,100,000	\$ 2,100,000	\$ 1,600,000	\$ 1,600,000	Ş 15	5,195,0
	Pipeline Projects Totals																
	Pipeline Projects Totals  cations/Tanks/Wells																
ump St		move from FY17/18 to FY18/19	\$	30,000												\$	30,0
ump St	ations/Tanks/Wells	move from FY17/18 to FY18/19	\$	30,000												\$	30,0
ump St 5-04	Hazen's Tank Removal	Assumes design work plus start of project in															
ump St 5-04 8-14	Hazen's Tank Removal  Alves Tank Recoating, Interior & Exterior		\$	600,000	\$	1,500,000										\$ 2	2,100,0
6-04 8-14	Hazen's Tank Removal	Assumes design work plus start of project in			\$	1,500,000 500,000	\$ 800,000									\$ 2	30,00 2,100,00 1,400,00

Yellow = changes from FY2017/18 CIP 1 of 2

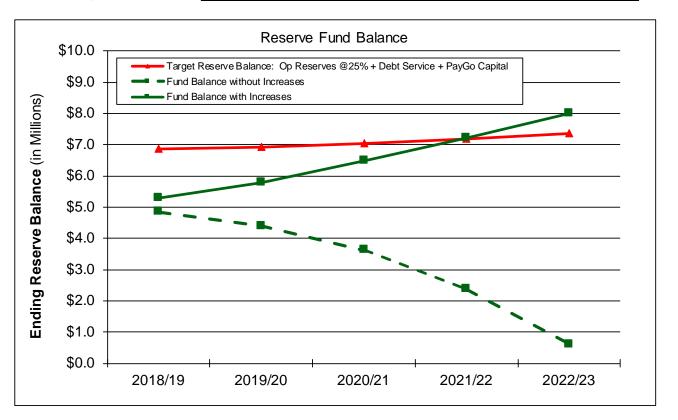
Marco   Part   Part   December   Part   December   Part	Project #	Project Name	Comments	FY1	8/19	F۱	Y 19/20	FY 2	20/21	FY 21/22	FY 22/23	FV	/ 23/24	FY 24/25	FY	25/26	FY26/27	FY27/28	FY 18/19 to	
Section   Control   Cont					0, 13				.0, ==	,			10,11			13,10	1120/27	1127/20		
132   Companies after interviewed   12   12   12   12   12   12   12   1			moved - design work in FY18/19 with				·													
13-00   Itel   Moon Bay 1 and 12 incoror & Letterer Record   Incording to the content of the c		·	implementation in FY19/20			\$	150,000					4	400.000							
10.5   10.5	11-02	CSPS Stainless Steel Inlet Valves										\$	100,000						\$ 100,0	500
100   Institution say have 25 terretor & secretor faccosts   Sec																				
11.05   Author Reg   Track El merior & Factor Regard   Property																				
1.00   Institution   Institu	11-05	Half Moon Bay Tank #2 Interior & Exterior Recoat				Ś	50.000	Ś	50.000	\$ 750,000									\$ 850.0	.000
1.50   Sept Macro Buy Lank 26 Interior 8 Letter or Recent   Sept Macro Buy Lank 26 Interior 8 Letter or Recent   Sept Macro Buy Lank 26 Interior 8 Letter or Recent   Sept Macro Buy Lank 26 Interior 8 Letter or Recent   Sept Macro Buy Lank 26 Interior 8 Letter or Recent   Sept Macro Buy Lank 26 Interior 8 Letter or Recent   Sept Macro Buy Lank 26 Interior 8 Letter or Recent   Sept Macro Buy Lank 26 Interior 8 Letter or Recent   Sept Macro Buy Lank 26 Interior 8 Letter or Recent   Sept Macro Buy Lank 26 Interior 8 Letter or Recent   Sept Macro Buy Lank 26 Interior 8 Letter or Recent   Sept Macro Buy Lank 26 Interior 8 Letter or Recent   Sept Macro Buy Lank 26 Interior 8 Letter or Recent   Sept Macro Buy Lank 26 Interior 8 Letter or Recent   Sept Macro Buy Lank 26 Interior 8 Letter or Recent   Sept Macro Buy Lank 26 Interior 8 Letter or Recent   Sept Macro Buy Lank 26 Interior 8 Letter   Sept Macro Buy Lank 26 Interio							,		,											
15.00   10-15   10-1																				
March   Marc	11-06	Half Moon Bay Tank #3 Interior & Exterior Recoat				\$	50,000	\$	50,000		\$ 1,000,00	00							\$ 1,100,0	000
\$4   \$5   Fire System							·					4	450.000							
18-05   Commission Flank   Not Residual Control   Note		·										\$								
Second Datated Notices   Second Datated Notices   Second Datated Notices   Second Data S				¢	80 000							Ş	40,000							
13.00   13.0																				
## State   Sta			increased from \$45K to \$80K																1	
## Supply Development    12-12   San Vicenta Devention and Pipeline	19-XX	Tanks - THM Control	New	\$ 1	120,000														\$ 120,0	000
## Supply Development    12-12   San Vicenta Devention and Pipeline		Dumn Stations / Tanks / Malls Totals		¢ 10	150 000	٠ خ	2 450 000	¢ 11	150,000	¢ 750,000	¢ 1,000,00	no ¢	200.000	ć	ė			ć	\$ 6,600.0	000
12-12   San Vicente Diversion and Pipeline		Pump Stations/ Fanks/ Wells Totals		\$ 1,0	150,000	<b>,</b>	2,450,000	Ş 1,1	150,000	\$ 750,000	\$ 1,000,00	JU Ş	290,000	<b>&gt;</b> -	ş	-	-	<b>\$</b> -	יייס ל	JUU
12-12   San Vicente Diversion and Pipeline																				
1-04   Demistron Reservoir Restoration   Security (1920   1920	Water S	upply Development		l				l										1	1	
1-04   Demistron Reservoir Restoration   Security (1920   1920	12-12	San Vicente Diversion and Pipeline	moved \$100K up from FY19/20 to FY18/19	\$ 1	100.000	Ś	200.000	\$ 1.0	000.000	\$ 1.000.000									\$ 2,300.0	.000
17-12   Decycled Water Project Development   Section Pri1718 to		·		7		-				+ -//										
### Water Supply Development Totals				<u> </u>				\$ 1,0	300,000											
Water Treatment Plants	17-12	Recycled Water Project Development	move from FY17/18 to FY18/19	\$ 1	100,000										_				\$ 100,0	500
Second Color   Seco		Water Supply Development Totals		\$ 2	200,000	\$	200,000	\$ 2,0	000,000	\$ 1,000,000	\$ -	\$	-	\$ -	\$	- :	\$ -	\$ -	\$ 3,400,0	000
Second Color   Seco																				
Second Color   Seco	Water T	reatment Plants																		
Increase Included Infinity a Contractor to replace the valvery (CCVD 1518] from 1519/15 states.   South 1519/15 states.   So																				
Numes Filter Valve Replacement			The state of the s																	
13-05   Denniston WTP Emergency Power			the valves (vs. CCWD staff) due to safety																	
13-05   Denistron WFF Emergency Power	08-07	Nunes Filter Valve Replacement		\$ 5	500,000														\$ 500,0	000
17-04   Denniston Dam Spillway Repairs   work will be done in FY17/18 to FY19/20   S 40,000   N   N   N   N   N   N   N   N   N	13-05	Denniston WTP Emergency Power		\$	50,000	\$	400,000												\$ 450,0	000
17-04   Denniston Dam Spillway Repairs   work will be done in FY17/18 to FY19/20   S 40,000   N   N   N   N   N   N   N   N   N	17-01	Nunes Water Treatment Plant Treated Water Meter	removed																\$	-
18-11   Numes Bulk Caustic Tank	17-04	Denniston Dam Spillway Repairs	work will be done in FY17/18																Ś	_
### Stand Plants Totals    \$ 550,000   \$ 440,000   \$ - \$ - \$   \$ - \$   \$ - \$   \$ - \$   \$ - \$   \$ - \$   \$ - \$   \$ - \$   \$ 990,000			,			Ċ	40.000												\$ 40.0	000
GRAND TOTAL    S   3,600,000   S   4,970,000   S   4,680,000   S   3,530,000   S   3,830,000   S   2,250,000   S   5,250,000   S   1,750,000   S   32,710,000	10-11	Nulles buik Caustic Falik	1110Ved 110111 F1 17/18 to F1 19/20			ب	40,000											_	7 40,0	300
MEMO - Prior CIP \$ 3,598,000 \$ 2,238,000 \$ 2,238,000 \$ 3,128,000 \$ 2,628,000 \$ 4,148,000 \$ 5 1,347,000 \$ 5 1,683,000 \$ 1,683,0		Water Treatment Plants Totals		\$ 5	50,000	\$	440,000	\$	-	\$ -	\$ -	\$	-	\$ -	\$	- !	\$ -	\$ -	\$ 990,0	000
MEMO - Prior CIP \$ 3,598,000 \$ 2,238,000 \$ 2,238,000 \$ 3,128,000 \$ 2,628,000 \$ 4,148,000 \$ 5 1,347,000 \$ 5 1,683,000 \$ 1,683,0																				
S		GRAND TOTAL		\$ 3,6	500,000	\$ 4	4,970,000	\$ 4,6	580,000	\$ 3,530,000	\$ 1,350,00	00 \$ 3	3,830,000	\$ 2,250,00	0 \$ 5	,250,000	\$ 1,750,000	) \$ 1,750,000	) \$ 32,710,0	000
Syear change Recap         \$ 2,390,000         5 year average         \$ 3,626,000           Delay Hwy 92 8 inch         \$ (2,900,000)         5 year change Recap (cont'd)           Delay Casa del Mar Pipeline Replacement         \$ (2,000,000)         5 year change Recap (cont'd)           Offset by addition of PRVs in Casa del Mar         \$ 350,000         Alves Tank Refurbishment         \$ 600,000           Delay Vactor Truck         \$ (500,000)         EG Tank #1 Refurbishment (New to CIP)         \$ 1,400,000           Valve Truck (New to CIP)         \$ 200,000         Miramar Tank Chine (New to CIP)         \$ 290,000           Fire hydrants         \$ 500,000         HMB Tank #2         \$ 430,000           Pipeline Replacement-Hwy 1 South         \$ 250,000         HMB Tank #3         \$ 680,000           Pipeline Replacement-Bell Moon         \$ 310,000         Nunes Filter Valve Replacement         \$ 275,000           Pipeline Replacement-Ferdinand         \$ 285,000         Denniston Emergency Power         \$ 450,000           Pipeline Replacement-Pine Willow         \$ 500,000         Unscheduled CIP placeholder added         \$ 500,000           Grand Blvd - PRV loop         \$ 250,000         Other (< \$200,000 projects)			MEMO - Prior CIP	\$	3,598,000	\$	2,238,000	\$ .	2,628,000	\$ 4,148,000	\$ 3,128,0	000 \$	2,483,000	\$ 1,683,0	00 \$	4,683,000	1,683,00	)	\$ 30,180	0,000
Delay Hwy 92 8 inch         \$ (2,900,000)           Delay Casa del Mar Pipeline Replacement         \$ (2,000,000)         5 year change Recap (cont'd)           Offset by addition of PRVs in Casa del Mar         \$ 350,000         Alves Tank Refurbishment         \$ 600,000           Delay Vactor Truck         \$ (500,000)         EG Tank #1 Refurbishment (New to CIP)         \$ 1,400,000           Valve Truck (New to CIP)         \$ 200,000         Miramar Tank Chime (New to CIP)         \$ 290,000           Fire hydrants         \$ 500,000         HMB Tank #2         \$ 430,000           Pipeline Replacement-Hwy 1 South         \$ 250,000         HMB Tank #3         \$ 680,000           Pipeline Replacement-Bell Moon         \$ 310,000         Nunes Filter Valve Replacement         \$ 275,000           Pipeline Replacement-Ferdinand         \$ 285,000         Denniston Emergency Power         \$ 450,000           Pipeline Replacement-Pine Willow         \$ 500,000         Unscheduled CIP placeholder added         \$ 500,000           Grand BMd - PRV loop         \$ 250,000         Other (< \$200,000 projects)			Difference	\$	2,000	\$	2,732,000	\$ .	2,052,000	\$ (618,000)	\$ (1,778,0	000) \$	1,347,000	\$ 567,0	00 \$	567,000	67,00	0		
Delay Hwy 92 8 inch         \$ (2,900,000)           Delay Casa del Mar Pipeline Replacement         \$ (2,000,000)         5 year change Recap (cont'd)           Offset by addition of PRVs in Casa del Mar         \$ 350,000         Alves Tank Refurbishment         \$ 600,000           Delay Vactor Truck         \$ (500,000)         EG Tank #1 Refurbishment (New to CIP)         \$ 1,400,000           Valve Truck (New to CIP)         \$ 200,000         Miramar Tank Chime (New to CIP)         \$ 290,000           Fire hydrants         \$ 500,000         HMB Tank #2         \$ 430,000           Pipeline Replacement-Hwy 1 South         \$ 250,000         HMB Tank #3         \$ 680,000           Pipeline Replacement-Bell Moon         \$ 310,000         Nunes Filter Valve Replacement         \$ 275,000           Pipeline Replacement-Ferdinand         \$ 285,000         Denniston Emergency Power         \$ 450,000           Pipeline Replacement-Pine Willow         \$ 500,000         Unscheduled CIP placeholder added         \$ 500,000           Grand BMd - PRV loop         \$ 250,000         Other (< \$200,000 projects)			5 year change Recap	Ś	2.390.000			5 vear av	eraae _	\$ 3.626.000	-									
Offset by addition of PRVs in Casa del Mar Delay Vactor Truck S S S S S S S S S S S S S S S S S S S			Delay Hwy 92 8 inch					,	=	, ., ., ., ., ., .	=									
Delay Vactor Truck       \$ (500,000)       EG Tank #1 Refurbishment (New to CIP)       \$ 1,400,000         Valve Truck (New to CIP)       \$ 200,000       Miramar Tank Chime (New to CIP)       \$ 290,000         Fire hydrants       \$ 500,000       HMB Tank #2       \$ 430,000         Pipeline Replacement-Hwy 1 South       \$ 250,000       HMB Tank #3       \$ 680,000         Pipeline Replacement-Bell Moon       \$ 310,000       Nunes Filter Valve Replacement       \$ 275,000         Pipeline Replacement-Ferdinand       \$ 285,000       Denniston Emergency Power       \$ 450,000         Pipeline Replacement-Pine Willow       \$ 500,000       Unscheduled CIP placeholder added       \$ 500,000         Grand Blvd - PRV loop       \$ 250,000       Other (< \$200,000 projects)				\$ (				-			ć (00.0	200								
Valve Truck (New to CIP)       \$ 200,000       Miramar Tank Chime (New to CIP)       \$ 290,000         Fire hydrants       \$ 500,000       HMB Tank #2       \$ 430,000         Pipeline Replacement-Hwy 1 South       \$ 250,000       HMB Tank #3       \$ 680,000         Pipeline Replacement-Bell Moon       \$ 310,000       Nunes Filter Valve Replacement       \$ 275,000         Pipeline Replacement-Ferdinand       \$ 285,000       Denniston Emergency Power       \$ 450,000         Pipeline Replacement-Pine Willow       \$ 500,000       Unscheduled CIP placeholder added       \$ 500,000         Grand Blvd - PRV loop       \$ 250,000       Other (< \$200,000 projects)       \$ 520,000				\$																
Pipeline Replacement-Hwy 1 South\$ 250,000HMB Tank #3\$ 680,000Pipeline Replacement-Bell Moon\$ 310,000Nunes Filter Valve Replacement\$ 275,000Pipeline Replacement-Ferdinand\$ 285,000Denniston Emergency Power\$ 450,000Pipeline Replacement-Pine Willow\$ 500,000Unscheduled CIP placeholder added\$ 500,000Grand Blvd - PRV loop\$ 250,000Other (< \$200,000 projects)			Valve Truck (New to CIP)	'	200,000			Miramar T	Γank Chime (		\$ 290,0	000								
Pipeline Replacement-Bell Moon \$ 310,000 Nunes Filter Valve Replacement \$ 275,000 Pipeline Replacement-Ferdinand \$ 285,000 Denniston Emergency Power \$ 450,000 Pipeline Replacement-Pine Willow \$ 500,000 Unscheduled CIP placeholder added \$ 500,000 Grand Blvd - PRV loop \$ 250,000 Other (< \$200,000 projects) \$ 520,000			· · · · · · · · · · · · · · · · · · ·																	
Pipeline Replacement-Ferdinand \$ 285,000 Denniston Emergency Power \$ 450,000 Pipeline Replacement-Pine Willow \$ 500,000 Unscheduled CIP placeholder added \$ 500,000 Grand Blvd - PRV loop \$ 250,000 Other (< \$200,000 projects) \$ 520,000										lacement										
Grand Blvd - PRV loop \$ 250,000 Other (< \$200,000 projects) <u>\$ 520,000</u>			Pipeline Replacement-Ferdinand		285,000			Denniston	Emergency	Power	\$ 450,0	000								
			5. 2.1d 5.1d 1 1 1 1 100p	Y	230,000			Juici (~ 3)	00,000 pro	(2010)										

Coastside County Water District - Financing Model (Uses average 5 year capital spend of \$3.6M per year) Table 1. Summary

#### **Exhibit D**

		Projections		
2018/19	2019/20	2020/21	2021/22	2022/23
	_		_	_
4%	4%	4%	4%	4%

#### **Projected Revenue Changes**



Recap: Cash Projections:		2018/19	2019/20		2020/21		2021/22		2022/23
Reserves/Cash Balance Beg. Bal.		\$5,141,775	\$5,325,333	\$	5,818,689	\$	6,504,626	\$	7,245,329
Plus: Contribution to Capital Reserves		\$3,773,558	\$4,109,055		\$4,301,328		\$4,355,776		\$4,399,911
Plus: Loan Proceeds									
Plus: T&S fees		\$10,000	\$10,300		\$10,609		\$10,927		\$11,255
Less: Capital Projects		(3,626,000)	(3,626,000)		(3,626,000)		(3,626,000)		(3,626,000)
Reserves/Cash Balance End. Bal.	Ś	5.325.333 \$	5.818.689	Ś	6.504.626	Ś	7.245.329	Ś	8.030.496