

STAFF REPORT

To: Board of Directors

From: Jeffrey Schneider, Assistant General Manager – Finance & Administration

Agenda: March 12, 2024

Report Date: March 8, 2024

Agenda Title: Overview of Draft Fiscal Year 2024-2025 Operations and Maintenance Budget and Draft Fiscal Year 2024/2025 to Fiscal Year 2033/2034 Capital Improvement Program and Budget Calendar

Recommendation / Motion:

Information Only.

Background:

At the June 11, 2024 Board of Directors meeting, the Board will be asked to approve the draft Fiscal Year 2024/2025 Operations and Maintenance (O&M) Budget and the draft Fiscal Year 2024/2025 to Fiscal Year 2033/34 Capital Improvement Program (CIP). These plans are used for measuring financial performance on an ongoing basis during the fiscal year and are also used in the development of the District's Financial Plan.

The attached Budget Process Timeline lists key milestones and the schedule for Committee and Board reviews, and Board approval, of the District's Fiscal Year 2024/2025 O&M Budget and Capital Improvement Program (CIP) plan for Fiscal Year 2024/25 through FY2033/34. Key dates are also outlined for the District's Water Financial Plan and Rate Study that is currently underway with the consulting firm, Water Resource Economics (WRE). Staff will present Budget process updates at each Regular Board meeting through June, and will conduct a Workshop on May 14, 2024 to review the details of the District's Financial Plan draft.

STAFF REPORT**Agenda: March 12, 2024****Subject: Draft FY2024-25 O&M Budget and Draft Capital Improvement
Program Page 2****FY 24-25 Budget (O&M and CIP) and Rate Study - Process Timeline**

(Budget items are not highlighted; Rate Study Items are highlighted in yellow)

Date	Description
February 13, 2024	Facilities Committee - Capital Improvement Program (CIP) Review
March 11, 2024	Finance Committee - Review of Draft O&M / CIP Budgets
March 12, 2024 Regular Board Meeting	Present Draft O&M and CIP Budgets and Rate Study Timeline for Board Review
April 9, 2024 Regular Board Meeting	Present Draft O&M and CIP Budgets and Rate Study Timeline for Board Review
March/April 2024 (tbd)	Finance Committee Review of Draft "Water Financial Plan and Rate Update Study" prepared by consultants from Water Resources Economics (WRE)
May 14, 2024 <i>Special Board Meeting</i>	Board Workshop - Review of "Water Financial Plan and Rate Update Study" prepared by consultants from WRE.
May 14, 2024 Regular Board Meeting	Board Presentation of Draft O&M and CIP Budget
May, 2024 (date tbd)	Facilities Committee Review of Draft CIP Budget
May, 2024 (date tbd)	Finance Committee Review of Draft O&M/CIP Budgets
June 11, 2024 Regular Board Meeting	Board Approval of FY24-25 O&M/CIP Budgets
July 9, 2024 Regular Board Meeting	Second Board Review of "Water Financial Plan and Rate Update Study" prepared by WRE
Mid-Aug 2024	Customer Outreach: Social Media; message: Understanding Proposed Rate Increase
Mid-Aug 2024	Prop 218 Notice re: Public Hearing published
October, 2024	Public Hearing - Prop 218 - Approve Rate Adjustments to be effective January, 2025;
January 20, 2025	Rate Change Year 1 Effective

STAFF REPORT**Agenda: March 12, 2024****Subject: Draft FY2024-25 O&M Budget and Draft Capital Improvement Program Page 3****Draft Fiscal Year 2024-2025 O&M Budget:**

A summary of the Draft Fiscal Year 2024-2025 O&M Budget as compared to the prior year's budget is presented below.

	FY2024/25 Draft Budget	FY2023/24 Approved Budget	\$ Change from Prior Budget	% Change from Prior Budget
REVENUE				
<i>Water Sales in Millions of Gallons</i>	<i>520 MG</i>	<i>506 MG</i>	<i>14 MG</i>	<i>2.8%</i>
Water Revenue (*)	\$ 13,684,409	\$ 12,963,614	\$ 720,796	5.6%
Non-Operating Revenue	\$ 2,253,000	\$ 1,962,000	\$ 291,000	14.8%
Total Revenue	\$ 15,937,409	\$ 14,925,614	\$ 1,011,796	6.8%
OPERATING EXPENSES	\$ 11,180,426	\$ 10,609,648	\$ 570,778	5.4%
DEBT SERVICE	\$ 1,506,840	\$ 1,512,000	\$ (5,160)	(0.3%)
CONTRIBUTION TO CIP AND RESERVES	\$ 3,250,144	\$ 2,803,966	\$ 446,178	
(*) No rate increase is assumed in the FY 2024/ 25 Draft Budget (still TBD)				

The **revenue** budget reflects water sales of 520 million gallons (MG), an increase of 14 MG from the prior year's budget and 31 MG, or 6%, from the current forecast for FY 2023/2024. At \$13,684,409, water revenues are \$720,796, or 5.6%, above this year's budget, which reflects the annual 6% price increases implemented mid-January 2024. No rate increase is assumed at this point for FY 2024/2025.

Non-operating revenues will increase by \$291,000 versus this year's budget, primarily as a result of higher interest rates associated with LAIF (\$155,000) and an additional \$90,000 of County and ERAF tax receipts. \$46,000 of increases in other non-operating revenues accounts for the remainder of the year-over-year increase.

Budgeted **operating expenses** are \$570,778 higher than the prior year's budget primarily due to inflationary increases, which include:

- salary increases associated with a preliminary estimate for a COLA in July, 2024 and 2.5% step/promotion increases for eligible staff;
- a confirmed rate increase from SFPUC of 6.5% in July, 2024;
- an assumption that PG&E rates will grow by 15%;
- increases in premiums for medical and dental that are estimated to be 15%;
- an estimated increase in Liability insurance of 15%.

Debt service reflects modestly lower loan payments than the prior year.

The resulting contribution to CIP and Reserves of \$3,250,144 is \$446,178 above the prior year's budget. See **Exhibit A** for the Draft FY 2023-2024 O&M Budget and detailed explanations of the variances.

STAFF REPORT**Agenda: March 12, 2024****Subject: Draft FY2024-25 O&M Budget and Draft Capital Improvement Program Page 4****Draft Fiscal Year 2024/2025 to 2033/2034 Capital Improvement Program:**

- Draft 5 Year CIP - \$32,125,000
- Draft 10 Year CIP - \$69,175,000
- Prior Year's Approved 10 Year CIP - \$71,260,000

The Draft 2024/2025 to Fiscal Year 2033/34 is \$2,085,000 lower than the prior year's approved CIP primarily due to the anticipated completion in FY 23/24 of the Nunes Treatment Plant project.

The changes from the prior year 10 Year CIP approved in June 2023 are shown below:

Draft FY 24/25 to FY 33/34 CIP vs Approved (June, 2023) FY 23/24 to FY 32/33 CIP

Category	(New) Draft 10-Year CIP FY 24/25 to FY 33/34	Approved (June, 2023) FY 23/24 - FY 32/33	Budget Changes
Equipment Purchase & Replacem	\$ 1,500,000	\$ 1,530,000	\$ (30,000)
Facilities & Maintenance	\$ 1,900,000	\$ 1,540,000	\$ 360,000
Pipeline Projects	\$ 25,700,000	\$ 26,425,000	\$ (725,000)
Pump Stations/Tanks/Wells	\$ 26,550,000	\$ 26,440,000	\$ 110,000
Water Supply Development	\$ 8,950,000	\$ 9,150,000	\$ (200,000)
Water Treatment Plants	\$ 4,575,000	\$ 6,175,000	\$ (1,600,000)
Total	\$ 69,175,000	\$ 71,260,000	\$ (2,085,000)

Please see **Exhibit B**, below, for the Draft CIP plan details for FY 2024/25 through FY 2033/34.

STAFF REPORT**Agenda: March 12, 2024****EXHIBIT A****COASTSIDE COUNTY WATER DISTRICT****Operations & Maintenance Budget - FY 2024-2025**

		Draft FY 2024/2025 Budget	Approved FY 2023/2024 Budget	FY24/25 Budget Vs. FY 23/24 Budget	FY24/25 Budget Vs. FY 23/24 Budget %	
Account Number	Description			\$ Changed	% Changed	
OPERATING REVENUE						
4120	Water Sales *	\$ 13,684,409	\$12,963,614	\$ 720,796	5.6%	FY23/24 will end at approximately 489 MG sales; Reflects 6% approved rate increase in January, 2024; No increase is yet assumed for January, 2025
	Water Sales in MG	520 MG	506 MG	14 MG	2.8%	
Total Operating Revenue		\$ 13,684,409	\$12,963,614	720,796	5.6%	
NON-OPERATING REVENUE						
4170	Hydrant Sales	\$52,000	\$52,000	\$0	0.0%	
4180	Late Penalty	\$100,000	\$65,000	\$35,000	53.8%	FY24/25 reflects volumes in line with actual/foreasted experience in FY23/24
4230	Service Connections	\$13,000	\$10,000	\$3,000	30.0%	
4920	Interest Earned	\$245,000	\$90,000	\$155,000	172.2%	Reflects increases in LAIF interest rates
4930	Property Taxes	\$1,035,000	\$995,000	\$40,000	4.0%	
4950	Miscellaneous	\$5,000	\$5,000	\$0	0.0%	
4955	Cell Site Lease Income	\$203,000	\$195,000	\$8,000	4.1%	Contractual growth rates; no change in cell tower inventory is assumed
4965	ERAF Refund	\$600,000	\$550,000	\$50,000	9.1%	Reflects higher ERAF due to recent historical tax receipts
Total Non-Operating Revenue		\$2,253,000	\$1,962,000	\$291,000	14.8%	
TOTAL REVENUES		\$15,937,409	\$14,925,614	\$1,011,796	6.8%	
OPERATING EXPENSES						
5130	Water Purchased	\$2,500,502	\$2,260,502	\$240,000	10.6%	6.5% rate increase per SFPUC in July, 2024; SFPUC assumed to account for 65% of volume
5130A	BAWSCA Bond Surcharge	\$38,772	\$200,844	(\$162,072)	(80.7%)	Reflects our reduced share of BAWSCA surcharge; forecasted to rebound to ~\$17k/mo beyond 24/25
5230	Electrical Exp. Nunes WTP	\$65,550	\$57,000	\$8,550	15.0%	
5231	Electrical Expenses, CSP	\$400,000	\$350,000	\$50,000	14.3%	To accommodate the potential for usage of CSP to be beyond recent actual experience
5232	Electrical Expenses/Trans. & Dist.	\$31,050	\$27,000	\$4,050	15.0%	
5233	Elec Exp/Pilarcitos Cyn	\$79,350	\$69,000	\$10,350	15.0%	
5234	Electrical Exp., Denn	\$102,350	\$89,000	\$13,350	15.0%	
5242	CSP - Operation	\$13,000	\$13,000	\$0	0.0%	
5243	CSP - Maintenance	\$45,000	\$35,000	\$10,000	28.6%	current year also fcst at \$40k (includes Calcon documentation effort)
5246	Nunes WTP Oper	\$109,000	\$102,000	\$7,000	6.9%	
5247	Nunes WTP Maint	\$135,000	\$125,000	\$10,000	8.0%	
5248	Denn. WTP Oper.	\$78,000	\$54,000	\$24,000	44.4%	Reflects timing of chemical purchases (some are bi-annual)
5249	Denn WTP Maint	\$165,000	\$155,000	\$10,000	6.5%	
5250	Laboratory Expenses	\$81,000	\$77,000	\$4,000	5.2%	
5260	Maintenance Expenses	\$421,000	\$395,000	\$26,000	6.6%	
5261	Maintenance, Wells	\$50,000	\$50,000	\$0	0.0%	

STAFF REPORT**Agenda: March 12, 2024****EXHIBIT A (continued)****COASTSIDE COUNTY WATER DISTRICT****Operations & Maintenance Budget - FY 2024-2025**

Account Number	Description	Draft FY 2024/2025 Budget	Approved FY 2023/2024 Budget	FY24/25 Budget Vs. FY 23/24 Budget	FY24/25 Budget Vs. FY 23/24 Budget %	
				\$ Changed	% Changed	
5263	Uniforms	\$14,700	\$14,000	\$700	5.0%	
5318	Studies/Surveys/Consulting	\$160,000	\$160,000	\$0	0.0%	
5321	Water Resources	\$20,000	\$21,500	(\$1,500)	(7.0%)	
5322	Community Outreach	\$68,000	\$68,000	\$0	0.0%	
5325	Water Shortage Program	\$0	\$0	\$0		
5381	Legal	\$116,000	\$110,000	\$6,000	5.5%	
5382	Engineering	\$90,000	\$86,000	\$4,000	4.7%	
5383	Financial Services	\$24,150	\$23,000	\$1,150	5.0%	
5384	Computer Services	\$357,000	\$339,974	\$17,026	5.0%	
5410	Salaries, Admin.	\$1,439,133	\$1,381,887	\$57,246	4.1%	Includes 2.25% COLA + 2.5% step/promotion for eligible staff;
5411	Salaries - Field	\$1,971,468	\$1,931,847	\$39,622	2.1%	Includes 2.25% COLA + 2.5% step/promotion for eligible staff
5420	Payroll Taxes	\$244,255	\$235,945	\$8,310	3.5%	moves directly in line with salaries
5435	Employee Medical Insurance	\$516,434	\$516,000	\$434	0.1%	
5436	Retiree Medical Insurance	\$58,151	\$46,000	\$12,151	26.4%	Reflects addition of costs for new retiree and increases anticipated for health care in FY24/25
5440	Employee Retirement	\$711,643	\$642,924	\$68,719	10.7%	Reflects July '23 contribution rate guidance from CalPERS
5445	SIP 401a Plan	\$38,016	\$38,000	\$16	0.0%	
5510	Motor Vehicle Exp.	\$95,000	\$90,000	\$5,000	5.6%	
5620	Office, Billing & Facilities Expenses	\$436,000	\$414,000	\$22,000	5.3%	
5625	Meetings/Training/Seminars	\$52,300	\$45,000	\$7,300	16.2%	New Operations staff Licensing training (class b)
5630	Insurance	\$209,000	\$182,000	\$27,000	14.8%	Assumes JPIA insurance rate increases
5687	Memberships & Subscriptions	\$125,000	\$118,825	\$6,175	5.2%	
5688	Election Expense	\$30,000	\$0	\$30,000		Budget year 24/25 includes an election.
5689	Labor Relations	\$6,000	\$6,000	\$0	0.0%	
5700	County Fees	\$33,000	\$31,400	\$1,600	5.1%	
5705	State Fees	\$50,600	\$48,000	\$2,600	5.4%	
Total Operating Expenses		\$11,180,426	\$10,609,648	\$570,778	5.4%	
CAPITAL ACCOUNTS						
5715	Existing Bond-CIEDB 11-099	\$335,173	\$335,343	(\$170)	(0.1%)	Reflects loan payment schedule.
5716	CIEDB 16-111	\$321,412	\$321,923	(\$511)	(0.2%)	" "
5717	Chase-2018 Loan	\$432,821	\$437,233	(\$4,412)	(1.0%)	" "
5718	First Foundation Bank - 2022	\$417,434	\$417,501	(\$67)	(0.0%)	" "
Total Capital Accounts		\$1,506,840	\$1,512,000	(\$5,160)	(0.3%)	
TOTAL REVENUE LESS TOTAL EXPENSE		\$3,250,144	\$2,803,966	\$446,178		
5713	Cont. to CIP & Reserves	\$3,250,144	\$2,803,966			

Project #	Project Name	Projected FY 24/25 to FY 33/34 Total	FY 23/24 (1.2024 est)	FY 24/25	FY 25/26	FY26/27	FY27/28	FY28/29	FY 29/30	FY 30/31	FY 31/32	FY 32/33	FY 33/34	Projected FY 24/25 to FY 33/34 Total
Equipment Purchase & Replacement														
06-03	SCADA/Telemetry/Electric Controls Replacement	\$ 500,000		\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 500,000
15-04	Vactor Truck/Trailer	\$ 500,000						\$ 500,000						\$ 500,000
99-02	Vehicle Fleet Replacement	\$ 500,000		\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 500,000
	Equipment Purchase & Replacement Totals	\$ 1,500,000	\$ -	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 600,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 1,500,000
Facilities & Maintenance														
09-09	Fire Hydrant Replacement	\$ 1,400,000	\$ 140,000	\$ 140,000	\$ 140,000	\$ 140,000	\$ 140,000	\$ 140,000	\$ 140,000	\$ 140,000	\$ 140,000	\$ 140,000	\$ 140,000	\$ 1,400,000
23-13	Pilarcitos Canyon Culvert Replacement/Slide Repairs	\$ 400,000	\$ 100,000	\$ 400,000										\$ 400,000
99-01	Meter Change Program	\$ 100,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 100,000
	Facilities and Maintenance Totals	\$ 1,900,000	\$ 250,000	\$ 550,000	\$ 150,000	\$ 150,000	\$ 150,000	\$ 150,000	\$ 150,000	\$ 150,000	\$ 150,000	\$ 150,000	\$ 150,000	\$ 1,900,000
Pipeline Projects														
14-01	Highway 92 - Emergency Pipeline Restoration and Replacement of Welded Steel Line	\$ 6,900,000	\$ 600,000	\$ 3,000,000	\$ 200,000	\$ 200,000	\$ 3,500,000							\$ 6,900,000
14-33	Miramar Cast Iron Pipeline Replacement	\$ 2,500,000							\$ 1,000,000	\$ 1,500,000				\$ 2,500,000
16-09	Magellan at Hwy 1/Miramar Dead Ends	\$ 600,000	\$ 250,000			\$ 600,000								\$ 600,000
22-07	Alameda Ave Crossing at Medio Creek	\$ -	\$ 150,000											\$ -
18-01	Pine Willow Oak Pipeline Replacement	\$ 2,500,000						\$ 2,500,000						\$ 2,500,000
21-01	Alcatraz and Santa Rosa Aves/Redondo Beach Loop/Ocean Colony	\$ 900,000	\$ 70,000	\$ 400,000	\$ 500,000									\$ 900,000
21-09	Miramar Tank/Pipeline Replacement (600 ft)	\$ 500,000						\$ 500,000						\$ 500,000
22-01	Miramontes Point Road Water Main Replacement	\$ 3,800,000							\$ 2,300,000	\$ 1,500,000				\$ 3,800,000
23-01	Seahaven/Spindrift Neighborhood Pipeline Replacement	\$ 2,000,000									\$ 2,000,000			\$ 2,000,000
23-02	Poplar Street Pipeline Replacement	\$ 2,000,000	\$ 400,000									\$ 2,000,000		\$ 2,000,000
24-01	HMB Valve Replacement	\$ -	\$ 250,000											\$ -
	Kehoe Neighborhood	\$ 3,000,000											\$ 3,000,000	\$ 3,000,000
NN-00	Unscheduled CIP	\$ 1,000,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 1,000,000
	Pipeline Projects Totals	\$ 25,700,000	\$ 1,820,000	\$ 3,500,000	\$ 800,000	\$ 900,000	\$ 3,600,000	\$ 3,100,000	\$ 3,400,000	\$ 3,100,000	\$ 2,100,000	\$ 2,100,000	\$ 3,100,000	\$ 25,700,000

Project #	Project Name	Projected FY 24/25 to FY 33/34 Total	FY 23/24 (1.2024 est)	FY 24/25	FY 25/26	FY26/27	FY27/28	FY28/29	FY 29/30	FY 30/31	FY 31/32	FY 32/33	FY 33/34	Projected FY 24/25 to FY 33/34 Total
Pump Stations/Tanks/Wells														
21-07	Carter Hill Tank Improvement Project	\$ 19,900,000	\$ 300,000	\$ 4,000,000	\$ 5,400,000					\$ 500,000	\$ 5,000,000	\$ 5,000,000		\$ 19,900,000
08-14	Alves Tank Rehabilitation/Replacement	\$ 3,000,000						\$ 1,000,000	\$ 2,000,000					\$ 3,000,000
19-01	EG#1 Tank Improvement Project/New Pump Station	\$ 1,000,000	\$ 150,000			\$ 1,000,000								\$ 1,000,000
14-33	Miramar Tank Rehabilitation	\$ 200,000					\$ 200,000							\$ 200,000
08-16	Cahill Tank Rehabilitation	\$ 200,000			\$ 200,000									\$ 200,000
20-16	Denniston Tank Rehabilitation	\$ 200,000			\$ 200,000									\$ 200,000
09-18	Upper Pilarcitos Well Field Replacements	\$ 500,000				\$ 500,000								\$ 500,000
16-08	Denniston Well Field Replacements	\$ 950,000	\$ 50,000	\$ 450,000						\$ 500,000				\$ 950,000
20-01	CSP Pump #1/2 Spare	\$ -	\$ 90,000											\$ -
21-03	CSP Pump #3 Replacement	\$ 250,000				\$ 250,000								\$ 250,000
23-11	CSP Screens - Intake Valves	\$ 300,000	\$ 25,000	\$ 50,000		\$ 250,000								\$ 300,000
19-05	Tanks - THM Control	\$ 50,000	\$ 50,000	\$ 50,000										\$ 50,000
		\$ -												\$ -
	Pump Stations/Tanks/Wells Totals	\$ 26,550,000	\$ 665,000	\$ 4,550,000	\$ 5,800,000	\$ 2,000,000	\$ 200,000	\$ 1,000,000	\$ 2,000,000	\$ 1,000,000	\$ 5,000,000	\$ 5,000,000	\$ -	\$ 26,550,000
Water Supply Development														
12-12	San Vicente/Denniston Water Supply Project	\$ 3,800,000	\$ 350,000	\$ 2,000,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 3,800,000
13-04	Denniston Reservoir Restoration	\$ 2,000,000									\$ 2,000,000			\$ 2,000,000
23-04	Lower Pilarcitos Well Development	\$ 2,850,000			\$ 100,000	\$ 250,000	\$ 250,000	\$ 250,000	\$ 2,000,000					\$ 2,850,000
17-12	Water Reuse Project Development	\$ -	\$ 200,000											\$ -
	Denniston Sluice Gates	\$ 300,000		\$ 50,000	\$ 250,000									\$ 300,000
	Water Supply Development Totals	\$ 8,950,000	\$ 550,000	\$ 2,050,000	\$ 550,000	\$ 450,000	\$ 450,000	\$ 450,000	\$ 2,200,000	\$ 200,000	\$ 2,200,000	\$ 200,000	\$ 200,000	\$ 8,950,000
Water Treatment Plants														
20-14	Nunes Water Treatment Plant Improvement Project	\$ -	\$ 1,700,000											\$ -
23-05	Sodium Hypochlorite Generator Replacement (Nunes)	\$ 200,000		\$ 200,000										\$ 200,000
23-06	Existing Sedimentation Basin Rehabilitation	\$ 300,000		\$ 300,000										\$ 300,000
23-07	Denniston Contact Clarifier Hatch Replacements	\$ 75,000				\$ 75,000								\$ 75,000
NN-00	Denniston Water Treatment Plant Improvement Project	\$ 4,000,000								\$ 4,000,000				\$ 4,000,000
	Water Treatment Plants Totals	\$ 4,575,000	\$ 1,700,000	\$ 500,000	\$ -	\$ 75,000	\$ -	\$ -	\$ -	\$ 4,000,000	\$ -	\$ -	\$ -	\$ 4,575,000
	GRAND TOTAL	\$ 69,175,000	\$ 4,985,000	\$ 11,250,000	\$ 7,400,000	\$ 3,675,000	\$ 4,500,000	\$ 5,300,000	\$ 7,850,000	\$ 8,550,000	\$ 9,550,000	\$ 7,550,000	\$ 3,550,000	\$ 69,175,000

